

Supplier Member Q&A

Please type your answers directly into the document.

1. Your name: David Pattishall

- 2. Company name: Vice President of Customer Relations Elizabeth River Landscape Management, Inc.
- 3. Number of years working with apartment industry: 14+
- 4. What does your company do? We provide the highest quality landscape design, installation, maintenance and enhancement our industry offers. We also specialize in irrigation, snow removal/disaster cleanup and pond maintenance.
- 5. Describe a typical day at your job: Meeting with clients and developing proposals specific to the property and customer needs. Assist in developing strategic landscape plans for communities throughout our region in an effort to improve curb appeal and increase occupancy for our partners.
- 6. Where did you grow up? I grew up in down east North Carolina but have lived in VA for half my life. I first got into the industry working out of Charlottesville for a well-known landscape architect.
- 7. Education: Achieved North Carolina Academic Scholar Program through High School. Attended North Carolina State University my freshmen year studying Business Administration. Then transferred to Liberty University where I studied Business Management & Sport Management. Graduated in 2004 with a BA of Science.
- 8. Family: My wife Deanna. Triston (11), Gavin (3) and our newest addition Preston (4 months). They are my life!!!
- 9. What do you do in your free time? Our family loves camping, boating, traveling and going on any kind of exciting adventure!
- 10. What's one thing about you that few people know? We do all of the site work and landscape for Luke Bryan in Nashville, TN.

Please attach a headshot when returning the questionnaire.