



Supplier Member Q&A

1. Your name: Angeleen Frick
2. Company name: Apartments.com powered by CoStar.
3. Number of years working with apartment industry: I've been working in the Apartment industry for 15 years. I began in Leasing and worked my way up to Regional Manager, after many years and a lot of thought I moved to the vendor side. I was recently promoted to Regional Sales Manager with CoStar Group and I love every minute of it! I have been very fortunate to work with amazing people, loving what I do!
4. What does your company do? Apartments.com is an internet listing service (ILS) in which professional property owners and management companies can advertise. Sales reps at Apartments.com sell the advertisements that get listed on our site.

For a renter/consumer, Apartments.com is an easy to use website that provides them multiple listings that are rich in content with a variety of different options to communicate with the onsite staff and learn more about the community. Apartments.com helps them find their home.

5. Describe a typical day at your job: A typical day on my job consists of visiting customers, both on site or at the Corporate Office level. Attending association functions. Preparing for meetings and gathering helpful data to supply to my customers. I like to think of it as a partnership to bring the most qualified traffic to each Community.

6. Where did you grow up? I grew up in Corby England and moved to the United States when I was 12. I have lived in Scotland, England and Iceland.
7. Education: I was not fortunate to complete my college experience. I was however educated in Property Management very hands on. I was essentially thrown into the water and learned quickly how to swim. I do hope to further my education now that both of my children are completing their own College experiences.
8. Family: I have a husband, two children and two dogs. Both of my children are in College. My daughter is a Junior attending Old Dominion University and my son is a Sophomore attending Virginia Tech.
9. What do you do in your free time? My husband and I now are empty nesters. We try to golf as often as possible, or spend time by the lakeside. Most of the time we are typical homebodies.
10. What's one thing about you that few people know? Most people would most likely not know that I grew up overseas. My bedroom window actually overlooked the home of William Wallace, better known from the movie Braveheart. I used to play in run down ruins of old Scottish castles and not on a playground. That is a little known fact about me.