



## **Supplier Member Q&A**

1. Your name: Amar Al-Saadawi
2. Company name: Signature Pool Services & Signature Pool Management
3. Number of years working with the apartment industry: 4 years
4. What does your company do? Signature Pool Services (SPS) is a full service pool company that specializes in pool repairs, renovations and maintenance. Signature Pool Management (SPM) is a commercial pool management company that specializes turnkey pool management, which includes opening/preparing pools for Memorial Weekend, hiring lifeguards and pool attendants, managing employees and winterizing pools after Labor Day. Both SPS and SPM service Hampton Roads and the Richmond Metro Area.
5. Describe a typical day at your job: A typical day in the life of Amar Al-Saadawi includes coordinating work schedules/project management, catching up with existing clients and building new business relationships. In the spring and summer our workload increases which includes; hiring/training staff, getting pools ready for Memorial Weekend, completing final repairs, meeting with the local health department and coordinating work schedules.
6. Where did you grow up? I grew up in Alexandria, Virginia, which is just outside of Washington, D.C.
7. Education: Virginia Commonwealth University (VCU) – Go Rams!
8. Family: I am the oldest of four. I have one sister, Noora, who is 20 and attends the University of Virginia and two brothers; Sami, who is 18 and attends Colorado School of Mines and Nasim, who is 16 and attends West Potomac High School in Alexandria, VA. My mother, Julie, works in Washington, D.C. at the Department of Commerce and my father, Safa, works overseas in the Middle East. I enjoy spending time with my entire family, which is difficult since everyone is so spread out. My sister, Noora, worked with me last summer cleaning pools in Richmond.
9. What do you do in your free time? When time allows, I like to travel, sightsee, meet new people and try new foods/local activities. Last August, I visited Kiev,

Ukraine to attend a friend's wedding. It was a great experience and I met a lot of new friends. Additionally, I like to run and go to the gym.

10. What's one thing about you that few people know? I started my first company when I was 14 years old repairing gas-powered scooters and mopeds in my parent's garage. I always liked fixing things and working with my hands.