

## **PRESS RELEASE**

## **Contact:**

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## IPVideo Corporation Welcomes David Scott as the New Regional Channel Manager- West

August 19, 2015, Bay Shore, NY | IPVideo Corporation, manufacturer of IP-based surveillance and command center solutions, welcomes David Scott as the new Western Regional Channel Manager.

Based out of Denver, Colorado, David will work to identify and nurture new opportunities for IPVideo Corporation across a range of vertical markets.

Throughout the past 12 years, David was a manufacturers' rep for companies such as American Dynamics, Exacq Technologies, Salient Systems and Integral Technologies. As a Business Development Professional, he has covered the western region of the United States and has extensive previous experience working in seven Rocky Mountain States.

David Scott has served in the security industry for over 29 years, starting his career as a sub-contract installer for ADT. While at ADT, David gained experience in commercial sales working with some of the largest businesses in the industry, including SecurityLink, a former Ameritech-owned security business.

Steve Rice, Director of Business Development said, "Scott's wealth of experience and industry knowledge has already made him a key addition to the IPVideo Corporation family. We view his

appointment as a sign of our commitment to being the leading company in our industry. Our new innovations and the increasing demand from our customers led us to look for an addition to our team who will fit in with our ethos of innovation and exceptional service, and it is very fortunate that we were able to find someone of Scott's caliber to fulfill this role. I'm confident that Scott will be instrumental in the success of our business and providing exceptional service to our customers." David will also work alongside manufacturers' reps to develop relationships with end-users, value-added distributors and resellers.

David can be reached at (720) 375 4348 or by email at <a href="mailto:dscott@ipvideocorp.com">dscott@ipvideocorp.com</a>.

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## **About IPVideo Corporation:**

IPVideo Corporation is at the forefront of developing unique, innovative solutions that harness the power of IP video. Our commitment to an open-standards philosophy and delivering best-in-class performance and value underlies all we do...from developing physical security solutions that bridge to the Internet of Things, to delivering purpose-built HD audio/video recording solutions for education, law enforcement, healthcare and beyond.

IPVideo Corporation's worldwide client base represents a diverse cross-section of markets, ranging from educational institutions and transportation to government entities and private market leaders. The company is headquartered in Bay Shore, NY. For more information, visit www.ipvideocorp.com.