

Vol. 44, No. 8 AUGUST 2008 Newsletter of the Northeast Public Power Association



## Massachusetts passes landmark energy legislation



For municipal electric utilities in Massachusetts, the legislation codifies

the current regulatory exemption from renewable energy portfolio standards, including new standards for alternative energy, and provides municipal systems with the option of participating in the Massachusetts Technology Collaborative (and becoming eligible for state renewable energy grants and loans) if they assess their own customers a renewable energy charge of .5 mills per Kwh. In addition, the bill establishes a new study commission to investigate the fiscal, legal and other issues relating to the creation of new municipal electric utilities in Massachusetts. Continued on page 12

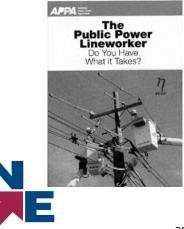
# **NEPPA** video available to assist with lineworker recruitment

NEPPA has recently produced a video to assist with the recruitment of future public power lineworkers, and copies have been sent to all NEPPA members. The video, which was funded through a DEED grant from the American Public Power Association, runs for approximately 10 minutes, and is targeted at high school or college age individuals who may be considering careers in trade professions or public utilities. Pat Hyland, NEPPA executive director, said that the video has been shown to some student groups already and has received very positive feedback.

He also cited the contributions of two NEPPA members in the planning and production of the video: Sandra Richter of the Middleborough Gas and Electric Department, and Kevin Kelly of the Groton Electric Light Department. "Sandy and Kevin were invaluable in making this project happen. We owe a debt of gratitude to each of them and their utilities for their time and expertise."

Additional copies of the video may be purchased at a cost of \$15 each by contacting Sheila Boone at the NEPPA office (508) 482-5906.





## **Executive Director's Report**

## The Responsibilities of Utility Board Members



by Patrick Hyland

At the annual conference of the American Public Power Association, held in June in New Orleans, workshops were held on a large number of industry topics. Among the most interesting and wellattended was a session which focused on the legal responsibilities of public power utility board directors. The session was lead by David Yaffe, an attorney with the firm of Van Ness Feldman in Washington, D.C., who outlined the most basic obligations of directors, and cited several legal cases where the exercise of these duties was called into question. For those who could not attend the conference (or this session), here are some valuable highlights:

A director is a fiduciary - That is, a person who has the duty of acting primarily for another's benefit. In the case of public power utilities, these beneficiaries can be a combination of utility customers, utility bondholders, or sometimes the community as a whole. A director's most fundamental duty is to direct the affairs of the enterprise in good faith and in the best interests of the company – Specifically, the director must carry out his/her duties in an impartial manner, so as not to benefit one group of beneficiaries over another.

A director owes the company the duty of care, the duty of loyalty, and the duty of full and fair disclosure – These are the standard duties of all governing board members, and require public power directors to always act in the best interests of the utility, to avoid using company resources for any other purposes, and to fully and fairly disclose all material information within the board's control when it seeks action. Furthermore, directors must never disseminate false information to company beneficiaries for any reason.

Fundamentally, Yaffe stated that Directors have a responsibility to oversee the management of the utility in at least four key areas.

#### Continued page 12

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The Northeast Public Power Association is an organization representing and serving consumer-owned electric utilities in New England.

# **Collins transitions to retirement**

## Public power official praised for his leadership and vision

#### by Pat Hyland

It was 1972 when Jack Collins first moved into an old farmhouse in Ludlow, Vt. Alone, with his wife and young children still living in Wayne, N.J., he began to wonder if he had made the right decision to abandon a career in corporate finance and marketing, and become general manager of a hotel and golf course in this pretty Vermont town in the shadow



of Mount Okemo. The hospitality business was not something he ever thought of entering, at least until a friend and business colleague called him and made him an offer that changed his life. The friend was Ed Breck, Jr., grandson of the famous shampoo company's founder, who had just purchased a struggling hotel resort known as Fox Run in Ludlow. The hotel was bleeding cash and needed a good

manager to get it back on sound financial footing, and Ed Breck thought that Jack was just the person for the job.

For Jack Collins, the offer brought his career choices into sharp focus: stay with a secure position in a large corporation and climb the ladder, or give up his security and take a chance on a new and risky business venture. He thought about it for weeks, talked it over with his wife Nancy, and finally decided to accept. The opportunity to run a business and stop spending time in airplanes every week was simply too good to pass up. Also, for Jack and Nancy, Vermont held a special attraction. Growing up in Springfield, Mass., Jack had visited Vermont often to ski and enjoy the outdoors. Following their marriage in 1961, they honeymooned in Stowe, and had often spoken of settling down in

Vermont to raise their family. Thanks to Ed Breck, Jr., their Vermont dream was now a reality.

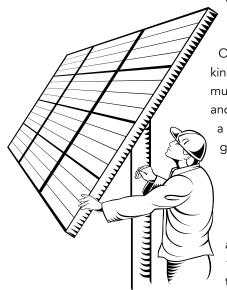
Under Jack's management and marketing skills, the resort's finances and business slowly strengthened, and the staff built a loyal following of seasonal guests. By the early '80s, Fox Run was a successful year-round resort, and Jack was thoroughly enjoying his job and his lifestyle. Unfortunately however, his old friend Ed Breck, Jr. died suddenly, and Ed's wife decided to sell the resort. Following the sale, Jack's job was eliminated and he faced another career-changing decision.

Through the many business and personal friendships that he had formed in the community, Jack was made aware of a vacant treasurer/controller position with the Village of Ludlow Electric Light Department. He was also encouraged to apply for the position by one of the Village Trustees. And so, in 1986, Jack Collins began another new career, where his financial and executive skills were to be applied to a whole new industry.

At the time of Jack's appointment, Ludlow Electric was developing a new co-management structure for the department, separating responsibilities for administrative and financial duties from operational tasks. Long-time Superintendent Howard Barton, Sr. was very busy expanding and strengthening the department's distribution system to keep up with growth in the community, while at the same time the department's power supply contracting, budgeting, billing systems and rate studies all required more time and attention. Jack and Howard worked closely to assure the necessary coordination of their tasks, and to Continued on page 10

# **MMWEC** launches turnkey solar energy program for municipals

State official praises renewable energy and the business development aspects of program



The Commonwealth's solar energy footprint will be expanding to communities served by Massachusetts municipal utilities under a new program announced on July 9 by the Massachusetts Municipal Wholesale Electric Company (MMWEC).

Using all Massachusetts-based products and services, the program offers onestop solar project shopping for municipal utilities, which can purchase solar energy panels, electric current inverters and project installation services through a contract with MMWEC at below-wholesale costs.

"The MMWEC program offers a streamlined and cost-effective method for municipal utilities to develop the potential for solar energy within their communities," said MMWEC Chief Executive Officer Ronald C. DeCurzio. "This is the kind of initiative needed to supplement municipal utility power supplies with solar and other renewable energy resources as a hedge against the rising cost of power generated by fossil fuels," he said.

Massachusetts Secretary of Energy and Environmental Affairs Ian Bowles praised the program for its support of in-state renewable energy businesses as well as its potential for bringing additional solar energy projects into operation.

MMWEC has contracted with Evergreen Solar, Inc., to provide solar photovoltaic panels to municipal utilities participating in the program. The firm is about to open new manufacturing facilities in Devens, Mass., that ultimately will employ approximately 800 people.

Solectria Renewables LLC, based in Lawrence, Mass., will provide MMWEC with the inverters needed to convert direct-current solar energy to alternating-current electricity for use on local distribution systems. Solectria Renewables designs and manufactures power electronics for renewable generation systems, including a range of solar inverters to fit the size and budget of specific projects.

MMWEC also has entered into agreements with Massachusetts-based contractors to install solar projects in municipal utility communities. The contractors, prequalified by MMWEC, will provide a variety of services, from project assessment and proposal development through construction, testing and project commissioning.

Eight municipal utilities already have committed to purchasing more than 100 kilowatts of solar panels, including several that are planning to install demonstration solar systems on high-profile, municipal buildings, in part to promote additional solar development with the community.

"Our initial thought was to use the municipal installations to demonstrate the feasibility of these projects to other customers, but the interest in developing solar energy is high and customers already are stepping forward and requesting panels," DeCurzio said. "The program is off to a strong start because people are looking for alternatives to meet their energy needs, and solar is a viable alternative as traditional energy costs continue to rise," he said.

The MMWEC program complements the state's Commonwealth Solar program, which provides rebates for solar installations from the state's Renewable Energy Trust and other sources funded by customers of investor-owned utilities. Because municipal utilities currently do not contribute to the trust, their customers are not eligible for the Commonwealth Solar program rebates, although the municipal utilities are exploring potential incentives.

## **Training and Education Update**



By Rockie Blunt, Director of Training and Education

## Summer School at NEPPA

I hope that all our members are having a happy and healthy summer. As you read this, your thoughts might already be turning to the fall, but here in the Training and Education Department, we're still busy with our summer events. Our safety and technical trainers are on the road delivering their safety courses throughout New England, and the training center in Pascoag has been the site of Lineworker Pre-Qualification and Apprentice Lineworker classes. The summer, however, is also a time for developing new courses. Let me touch briefly on two of those courses, one that has already been offered and one that is in the planning stages.

## Electrical Safety for Non-Electrical Personnel

Public power employees need to know about electrical safety, but they are not the only ones in any given community. Individuals from other municipal departments, too, should know the ABC's of electrical safety, and what to do - and what not to do - when responding to a serious electrical "incident" of any kind, whether it is a flood, hurricane, lightning storm, blackout, or a power line downed by a car accident.

That was the message delivered by Walter McGrath of Hometown Connections, who recently delivered an "Electrical Safety for Non-Electrical Personnel" seminar, through NEPPA, to police and fire officials in Sterling, Mass. Chris Courville, line superintendent at Sterling's Municipal Light Department, requested the course and recruited the participants.

The course was so successful that NEPPA is considering making it available to other communities. If you think your colleagues in your town's police, fire and public works departments would benefit from knowing more about the generation, transmission and distribution of electricity, as well as how to coordinate efforts with your utility at the scene of an electrical emergency, call NEPPA at 508-482-5906.

#### Supervisory Skills Certificate Program

Now that the "Customer Skills Leadership" program has been developed and is scheduled to begin in September, we're putting together a second certificate program, this one for supervisory staff in our member utilities. The details are still being worked out, but we see it as three one-day sessions (one day a week for three weeks), beginning in spring, 2009. A host of helpful topics, including "Delegating and Giving Feedback," "Motivating Your Staff," "Making Decisions and Solving Problems," and "Promoting Teamwork" will help both new and seasoned administrators manage their time, their resources and their direct reports. Look for more details about this program in the coming months - or again, call me for information.

In the meantime, enjoy the remainder of your summer!

## THOUGHT ABOUT YOUR 2009 TRAINING NEEDS?

Since you will get our updated list and description of courses in early September, now might be a good time to start thinking about which topics will be most helpful to you.



Anderson

## NHEC Announces Renewable Energy Purchases

At its 69th Annual Meeting of Members held in June at Loon Mountain, New Hampshire Electric Cooperative (NHEC) announced three new contracts to purchase nearly 12 megawatts (MW) of renewable energy to be generated at wind farms and biomass plants across New England.

• NHEC will be the exclusive purchaser of all energy and renewable energy certificates that will be produced at the Beaver Ridge Wind Project located in Freedom, Maine. Beaver Ridge Wind is now under construction and its three 1.5 MW generators are expected to go on-line before the end of the year.

• NHEC has contracted to purchase 10 percent of the energy and renewable energy certificates produced for at least six years by a 50 MW wood-fired generating plant planned for western Massachusetts.

• NHEC is finalizing arrangements to purchase 10 percent of the electricity and

renewable energy certificates from the 24 MW Lempster Wind Power Project, scheduled to go on-line this year in Lempster, N.H.

When each project is online and producing electricity, NHEC will be deriving about seven percent of its members' energy requirements from renewable resources. NHEC has endorsed the goal of the 25 x '25 Coalition, which seeks to derive 25 percent of America's power needs from renewables by the year 2025.

NHEC President/CEO Fred Anderson said NHEC is also considering energy purchases and possible partial ownership of several other prospective generation projects. "The Cooperative will continue to need electricity purchased on the wholesale market and from traditional fossil-fueled power plants to serve our members' homes and businesses, he said. "But we are diversifying our resource mix with electricity purchased directly from renewable sources."



Patt

WEC plans expansion of landfill gas power plant

Washington Electric Cooperative (WEC) has filed an application for a Certificate of Public Good with the Vermont Public Service Board (PSB) to expand its generating facility at Vermont's largest landfill in Coventry. The expansion will increase the plant's generating capacity to 8 megawatts (MW). The landfill is operated by NEWSVT, a subsidiary of Casella Waste Systems.

The Coventry Landfill Gas Generating Facility is currently generating about twothirds of all the electricity used by the more than 10,000 households and businesses in Washington Electric Co-op's service territory. "We built this plant in order to secure a long-term, low cost and stably priced source of power," said Avram Patt, WEC's general manager. "It was intended as our Co-op's long-term replacement for our Vermont Yankee contract which ended in 2002, as well as to meet future needs as other supply contracts end. We also wanted to develop new renewable resources, close to home."

"The Coventry plant has done exactly what we hoped it would for us," Patt added, noting that WEC's total power supply costs have actually declined in the last two years as a result of the project.



BELD General Manager Bill Bottiggi accepts EBS award.

Former WMLP Board Member Gordon F. Kingsley presented the 1,000-Day plaque to WMLP staff members: Peter Bracken, Stephen G. Neshe and David A. Bousquet.

## BELD receives environmental award

The Environmental Business Council (EBC) of New England recently acknowledged Braintree Electric Light Department (BELD) with its Nicholas Humber Environmental Award for Outstanding Collaboration, recognizing BELD's work on the Thomas A. Watson Generating Station as "an outstanding accomplishment in the promotion of a sustainable, clean environment."

The Award is part of the EBC's Environmental Excellence Awards Program, which was created to encourage environmental companies, government agencies, nonprofit organizations and environmental professionals to serve as models for others to emulate, and to further the objectives of the EBC. The mission of the EBC is to advance and promote the environmental and energy services and technology businesses in New England by supporting sustainable environmental policies and practices.

The Award annually recognizes a joint project of an EBC member and another entity that reflects the global environmental values and human spirit exemplified by Nicholas Humber, a tireless environmentalist who died when American Airlines Flight 11 crashed into the World Trade Center Sept. 11, 2001.

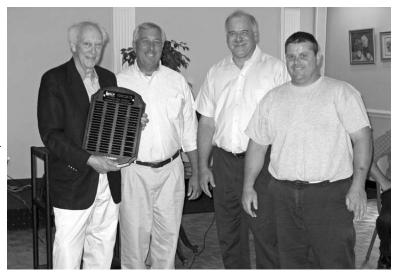
## Wellesley employees recognized for safety record

On June 25, The Wellesley Municipal Light Plant (WMLP) completed 1,000 days without a lost time accident, breaking the previous record of 998 days. WMLP employees were recognized for their accomplishment with a luncheon. Former WMLP Board Member, and present Selectmen, Owen H. Dugan presented Donald H. Newell with the 2007 American Public Power Association (APPA) First Place hours were lost to work injury and even more noteworthy is the fact that more than two-thirds of the WMLP employees didn't take a sick day during these 1,000 days.

The APPA Safety Award is the second national award the WMLP received recently. Last year APPA recognized the WMLP's reliability record with the RP3 (Reliable Public Power Provider) Gold Award.

Safety Award. Present Board Chairman Thomas E. Peisch and Vice Chairman Michael D. Humphrys recognized individual employees for their years of service and contributions.

During this period, less than 4 hours out of a total of 240,000 work



## Liability continued...Who is an Insured?

PURMA (The Public Utilities Risk Management Association) is a regional association serving the risk management and insurance needs of public power systems throughout New England. As affiliated service providers to the northeast public power community, PURMA and NEPPA collaborate on a variety of informational and educational activities. A commercial general liability policy provides coverage on behalf of an insured in response to its own legal obligation to pay damages. To that end, it is important to identify and therefore assure that the policy lists the correct organizational name as the Named Insured. The designated Named Insured, located in the Declarations, lists the primary person or organization that purchased the coverage. In the case where multiple named insureds are applicable, the first named insured is assigned certain rights and obligations.

Named Insureds or First Named Insureds are required to pay premiums; receive any returned premiums; maintain records; may authorize changes or cancel the policy; and receive the non-renewal or cancellation notice from the insurer. They also have stricter loss reporting requirements than other insureds or additional insureds.

Section II of a general liability policy further defines or extends insured status to other parties such as a commission, board, or authority; elected or appointed officials of the governing body; and employees and volunteers of the organization. Different organizations may be structured or governed uniquely. A thorough review of this section including the Definitions Section should be completed to assure that all entities and persons for which coverage is desired is actually included in the policy.

Section II may also provide for the extension of coverage to other persons or organizations with whom the Named Insured has entered into contract to provide the insurance with respect to the Named Insured operations or business. These parties are referred to as Additional Insureds. This coverage is added for a specific party usually by an endorsement to your policy. Some policy forms automatically extend coverage under a blanket endorsement to any party with whom the Named Insured contracts to provide this coverage. In either case, this provision generally extends limited coverage to that party by restricting coverage for losses that occur subsequent to the execution of that contract and only as it pertains to the operations of the Named Insured.

See the next issue of News Line for more information on general liability coverage.

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# Northeast public power officials honored by APPA

Three NEPPA members were honored with awards at the 2008 annual conference of the American Public Power Association, held in New Orleans in late June. The three officials are William Gallagher, special projects chief and retired general man-





APPA's Board Chair Terry Huval presents awards to William Gallagher (top) Maurice R. Scully (bottom) and Duncan Hastings (right). ager of the Vermont Public Power Supply Authority, Maurice Scully, CEO of the Connecticut Municipal Electric Energy Cooperative, and Duncan Hastings, municipal administrator of Johnson, Vt.

William Gallagher received APPA's highest honor, the Alex Radin Distinguished Service Award, for his leadership and contributions to public power for almost a half-century. In addition to his leadership of VPPSA and active participation in NEPPA, he was a member of the APPA Board of Directors, the Executive Committee, and was elected Board chairman in 2005. Since his retirement from VPPSA, Gallagher has continued to serve as chair of APPA's CEO Climate Change Task Force and represents public power on the Members Committee of the North American Electric Reliability Corporation.

**Maurice R. Scully** received the James D. Donovan Award for his contributions to the electric utility industry, with a special commitment to public power. Since 1981, Scully has been the chief executive officer of CMEEC. Throughout his career, he has dedicated himself to forwarding public power initiatives on the state and national level, and was the original author of the Regulatory Fairness Act, an amendment to the Federal Power Act passed by Congress in 1988. Scully also served as a member of the State of Connecticut task force on the Electric Industry and currently serves on the APPA Legislative and Resolutions Committee, the Task force on Tax-Exempt Financing, and the Campaign for Real Competition.

**Duncan Hastings** received the Larry Hobart Seven Hats Award, which recognizes managers of small public power communities who perform a variety of duties in their positions. Hastings has worked in Vermont municipal government since 1992. He joined the Village and Town of Johnson in 2002, where he has managed the electric, water and sewer departments. As the first full-time appointed administrator for Johnson, Hastings was required to develop and implement a number of new administrative procedures for both the town and village offices. Hastings is vice chair of Vermont Public Power Supply Authority, and is active in the Municipal Electric Association of Vermont.



## Collins

Continued from page 3

develop a mutual understanding of their responsibilities. This unique co-management structure has served the department well for the past 22 years, due to the strong working relationship developed between the two men.

In addition to his duties at Ludlow Electric, Jack has played a leading role in several public power organizations in Vermont. He served as chair of the Vermont Public Power Supply Authority for 5 years in the early 1990s, working closely with VPPSA General Manager Bill Gallagher to prepare the Authority and its members for electric restructuring and competitive power markets. VPPSA's current General Manager, Scott Corse, praises Jack for his contributions to the organization: "Jack has been a mentor of incalculable value, and always sees the big picture and gets to the heart of any matter being discussed. Whether he is the point person or working behind the scenes, the result is the same:

Jack is a leader of VPPSA and its public power members."

Jack's political skills have also been put to use by the "Group of Fourteen," a statewide coalition of most Vermont municipal electric systems, which represents the group's interests in the Vermont legislature, and educates state legislators about the differences between public and investorowned power companies. For many years, Jack served as the group's lobbyist in Montpelier,

where he won the respect of both legislators and state utility regulators for his informed and articulate presentations on utility policy matters.

And so, after a long, diverse, and distinguished career in three different industries, Jack Collins is beginning his transition to retirement. While his Trustees do not want to see him go, they understand his wishes and are working with him to assure that his successor, Jim Pallotta, is fully trained and ready to take over his duties at the appropriate time. They have also asked Jack if he would be willing to consult with the department from time to time, which he has agreed to do. Jack and Nancy, now the grandparents of 6, plan to remain in Ludlow, while hoping to spend winters in warmer places in the south and west. They still love the beauty and lifestyle of their adopted home in Vermont, and have absolutely no regrets about saying yes to Ed Breck, Jr. so many years ago.



Jack and Nancy Collins plan to remain in Ludlow, Vt. upon retirement from the light plant.

# Identity theft prevention is new responsibility of electric utilities

Programs must be developed and implemented by Nov. 1 The Fair and Accurate Credit Transactions Act of 2003 (FACT Act) took effect Jan. 1, 2008, but entities covered by the rule have until Nov. 1, 2008, to implement programs to comply with the rule. The rule requires creditors (which includes utilities) to establish identity theft prevention programs for covered accounts (which includes utility accounts).

The final rule requires each financial institution and creditor that holds any consumer account, or other account for which there is a reasonably foreseeable risk of identity theft, to develop and implement an Identity Theft Prevention Program to combat identity theft.

The American Public Power Association has scheduled workshops in July (Nashville, Tenn.) and September (Scottsdale, Ariz.) to review the new regulations in detail and to provide assistance with developing, writing and implementing specific utility plans. NEPPA is working with APPA and other organizations to see if a similar workshop can be offered in the fall for New England public power systems. The program must include reasonable policies and procedures for detecting, preventing and mitigating identity theft. It should enable a financial institution or creditor to:

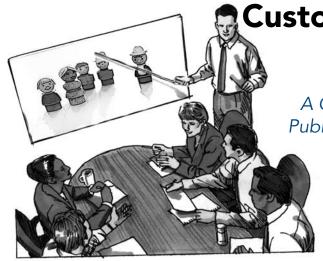
• Identify relevant patterns, practices, and specific forms of activity that are red flags signaling possible identity theft and incorporate those red flags into the program;

• Detect red flags that have been incorporated into the Program;

• Take steps to prevent and mitigate identity theft; and

• Ensure the program is updated periodically to reflect changes in risks of identity theft.

For more details and to view a short video clip outlining the program, go to **www.neppa.org** 



## Customer Service Leadership

A Certificate Program for Public Power Professionals

> Sept. 2008 - March 2009 six half-day sessions offered in three locations

## Landmark legislation

continued from page 1

## Green Communities Act major provisions

- A requirement for utilities to invest in energy efficiency when it is cheaper to do so than it is to buy power. In addition, at least 80 percent of the revenue to be collected from the auction of CO<sub>2</sub> emissions allowances in the state (under the new Regional Greenhouse Gas Initiative) will be used to fund new and expanded energy efficiency programs.
- Utilities will have to enter 10- or 15-year contracts with renewable energy developers to help developers obtain financing for their projects, which will be primarily Massachusetts-based.
- Utilities will be authorized to own solar electric installations and rent them to their retail customers (previously prohibited under state law).
- The state's net metering rules will be expanded, making it possible for projects up to 2 MW (rather than 60kW) to sell excess power back to the grid.
- The state's Renewable Portfolio Standard will be increased, requiring utilities and other electricity suppliers to obtain renewable power equal to 4 percent of sales in 2009, and rising to 20 percent in 2020 and 25 percent in 2030.
- A new "Green Communities" program is established, which will offer technical and financial assistance to municipalities that make a commitment to increasing energy efficiency and renewable energy in their communities.
- The State Board of Building Regulations and Standards will adopt, as its minimum standard, the latest edition of the International Energy Conservation Code as part of the State Building Code, keeping Massachusetts building standards at the highest international levels of energy efficiency.

## Board Members

Continued from page 2

These are:

• Selection of competent senior management personnel;

• Establishing institutional norms and procedures;

• Reviewing and providing input into management strategy; and

• Monitoring the performance of senior management.

To fulfill these responsibilities, Directors are expected to act conscientiously in the performance of their duties, which include:

• Attending all Board meetings

• Reading management reports and requesting additional information if necessary

• Asking questions and participating in discussions

• Making decisions with reasonable deliberation and in a manner consistent with governing documents and the requirements of state law

• Adhering to Board policies (which should be in writing)

In summary, utility directors have important legal responsibilities which cannot be delegated to others, and which require both time and effort to fulfill. As one director stated in the workshop, these responsibilities should be reviewed periodically by all utility board members to assure that they are performing their duties at the highest standards of corporate governance.

## **Employment**

For complete descriptions of the employment opportunities listed below, go to www.neppa.org and click on Employment on the navigation bar. Deadline for listings in the September News Line is **August 18.**  Eastern Maine Electric Cooperative Chief Financial Officer

Hudson Light and Power Department Electrical Engineer

Kennebunk Light and Power District **Electric Line Worker** 

#### MMWEC

Controller Senior Engineer

#### Peabody Municipal Light Plant

First Class Lineworker/Troubleman Senior Electrical Engineer

Vermont Public Power Supply Agency
Analyst

## **Member Notes**

#### Cembre Inc.

Cembre Inc. has joined NEPPA as an associate member. They are located at 181 Fieldcrest Avenue, Edison, N.J. 08837. The main contact, Gerald Sullivan, can be reached at (732) 225-7415 or faxed at (732) 225-7414. Cembre, Inc. is a manufacturer of crimping/cutting tools, identification and labeling systems and associated electrical connectors.

#### Mark Dean, Esquire

Mark Dean, an Attorney at Law has joined NEPPA as an associate member. He can be reached at (603) 746-6300 or faxed at (603) 746-6310. His office is located at 344 Moran Road, Hopkinton, N.H. 03229.

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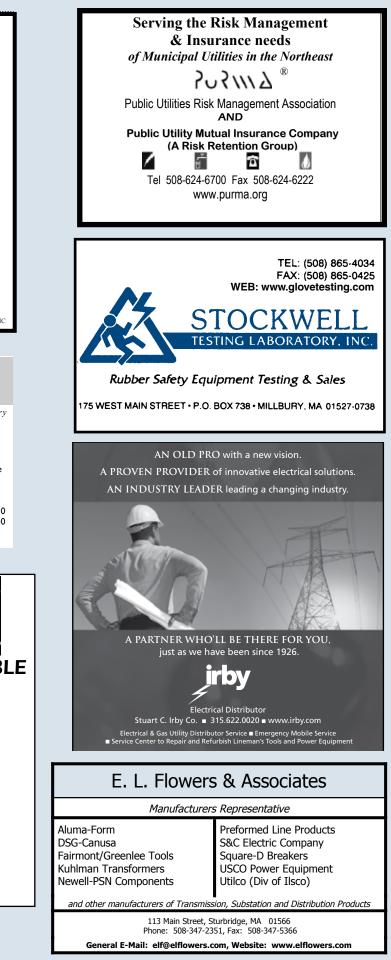
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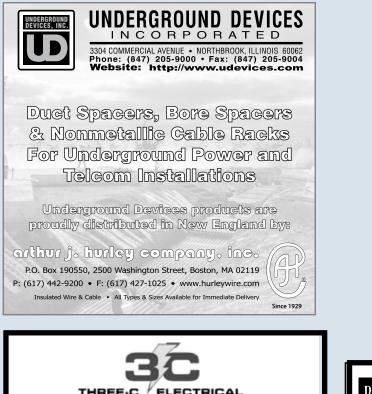
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#### August 10 – 13

#### Annual Conference

Mt. Washington Resort Bretton Woods, N.H.

#### August 21

**GF/Crew Leader Roundtable** Chocksett Inn Sterling, Mass.

#### September 11

Human Resources Roundtable Chicopee Electric Light Department

#### September 23 – 25

**Customer Service Leadership Program** Session 1 Various locations

#### October 2

**Board of Directors Meeting** Chocksett Inn Sterling, Mass.

#### October 3

**Annual Membership Meeting** Chocksett Inn Sterling, Mass.

### October 21 – 23

**Customer Service Leadership Program** Session 2 Various locations

#### October 28 – 30

**Crew Leadership** Stowe, Vt.

The Customer Service Leadership Program will take place in Waterbury, Vt.; Reading, Mass.; and Shrewsbury, Mass. Please go to www.neppa.org for details.

#### November 4 – 6

**Customer Service Leadership Program** Session 3 Various locations

### November 19 – 21

**Public Utility Management Program** Durham, N.H.