



DuPont Industrial CoatingSolutions  
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August 30, 2012

Dear Valued Customers & Partners:

Although the recent announcement of The Carlyle Groups definitive agreement to acquire DuPont's Performance Coatings (DPC) business has likely raised some questions, I want to assure you that our team is prepared to serve you through this transition and beyond. In fact, there is a new sense of excitement. Once the transaction has been completed, which is expected to occur in the first quarter of 2013, we will embark, with a revitalized energy and a crystal clear focus, on a very bright future together.

The decision to sell DPC is driven by DuPont's evolving strategic decision to invest in agriculture and nutrition as well as advanced materials and biotechnology. DPC will now be able to realize its full potential with a 100% focus on the markets that we serve.

Carlyle is acquiring a world class coatings company with talented and dedicated people, industry leading technology and a commitment to customer service and support second to none. Their demonstrated commitment to growth and value creation will give us just the edge we need to propel our new, stand-alone paint company to the next level.

With revenues of \$4.3 billion in 2011, DPC is a strong and growing global business with leading brands such as Cromax®Pro, Spies Hecker, Standox and Imron®. DPC is the number one global supplier of coatings in the refinish sector. It is one of the two leading global suppliers to original equipment manufacturers. It is the number one supplier worldwide of industrial liquid coatings to the heavy-duty truck industry. As we move through this transition of ownership, we will continue to communicate with you on all appropriate and noteworthy items, so we can move forward together as we continue to serve you as you have come to expect and we know you deserve.

Thank you for your business and your ongoing loyalty, and thank you for your confidence in us as your business partner.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Wood", written over a stylized, abstract graphic element that resembles a large, thin-lined letter 'J' or a similar shape.

Joseph W. Wood  
North American Business Manager  
DuPont Industrial CoatingSolutions