

Supplier Success Increase YOUR Potential



Class participants will learn the economic impact of the multi-family housing industry along with understanding the types of ownership, management and financing. Learn how to identify decision makers and how to utilize resources, timing and opportunities to boost your success.

The course covers the following:

- Multi-Housing Overview
- Association Resources
- Industry Definitions
- Organizational Structure
- Apartment Operations
- Define Property Value
- Compliance Issues

Thursday, December 8th, 2011

9:00 am—5:00 pm



EDUCATION CENTER

COST: \$99 Member

Call, Fax this form, Email OR Visit our Website
~ (407) 644-0539 phone ~ (407) 644-6288 fax ~ education@aago.org ~ www.aago.org

REGISTRATION FORM

NAME(S): _____

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Membership Status: ☐ Member ☐ Non-Member

Payment Method: ☐ Invoice (Members Only) ☐ Credit Card ☐ Mailing Payment

All invoices / credit cards are subject to a processing fee of \$5.

Note Cancellations & rescheduling must be completed in writing 72 hrs in advance to avoid a \$25 fee.

No Shows will be charged for the entire class.

The Apartment Association of Greater Orlando ~ 340 N. Maitland Ave., Maitland, FL 32751