Members' Value Program

PCOC's Members' Value Program provides members access to high quality products and services we use in the Pest Control industry. From discounts on vehicles through fleet management, uniform services, legal services, online traffic school and many others, PCOC has partnered with some of the best to help its members to either save money or have access to quality programs to get the most for your hard-earned dollars.

Along with the legislative and regulatory advocacy PCOC provides for you and your company, your membership with PCOC pays dividends. We will be looking to add more and more services to this list to increase the number of discounts you can get...

Current MVP Programs

PCOC Insurance Program & Risk Management

Leavitt Group (Jenkins) – All forms of insurance available at extremely competitive rates! <u>www.pcocinsurance.com</u> Michael Glauser (877) 222-0000 <u>mglauser@leavitt.com</u>

Paul Lindsay (877) 222-0000 Paul.lindsay@leavitt.com

PCOC Exclusive Discount Programs

ChemTrec (916) 372-4363 www.chemtrec.com/

Offers shippers and carriers of hazardous materials a cost effective way to comply with Federal DOT regulations. PCOC price is \$75 a year. Save \$600 as opposed to non-member price.

MedNet (916) 372-4363

Designed exclusively for PCOC members. 24 hour hotline provides consultation of pesticide related medical emergencies from a qualified doctor familiar with our industry. Available to members and their customers. \$75 a year.

Finance Services

Warren Capital Corp. (800) 788-1021 Discount equipment financing and acquisition management and more to members. <u>Reed Upson</u>: <u>reed@warrencapital.com</u> <u>www.warrencapital.com</u>

<u>Vehicles</u>

Enterprise Fleet Services – Fleet pricing and other fleet services. Alicia Kennedy (818) 267-1521 www.enterprise.com/fleet/

<u>CONTACT</u>

Joshua Adams

Director of Membership and Technical Services <u>josh@pcoc.org</u> Phone: (916) 372-4363 Fax: (916) 372-5437

Website Design

Pixelmill – PCOC members SAVE at least 25%!

Eric Overfield (866) 749-3564 ext. 803 eoverfield@pixelmill.com

<u>Uniforms</u>

G & K Services (800) 938-0827 Provides members with locked in discount rates and quality uniform services with transparent reporting. <u>Rob Faulkenberry rfaulken@gkservices.com</u>

Traffic School

In & Out Traffic School (Online) (877) 526-1280 Keep driving violation points off you or an employee's record. PCOC members get \$10 discount. www.inandouttrafficschool.com/index.cfm?countypage =Pest-Control

Background Screening, Drug Testing & Physicals

Reference Services, Inc. (812) 474-9000 <u>http://www.referenceservices.com/client-page/pcoc/</u> One of the top companies in the industry throughout the nation. PCOC members get discount pricing. They also provide screening for NPMA and QualityPro.

Retirement, Disability, & Life Insurance

David White & Associates – They offer planning services for individuals, small business owners and Fortune 500 company executives. Wealth accumulation, wealth protection & tax strategies encompass our service offerings. (925) 277-2683 http://www.dwassociates.com

Credit Card Processing

Electronic Payments – Low rates with free mobile devices. Streamline and easily understood reporting along with virtual terminal. Ideal for Pest Control companies. Gil Dowling (804) 916-0412 Gdowling2007@live.com www.epinocal.com

Legal Services

Legal Shield (650) 520-8000 Offering a high-quality, cost effective Identity Theft and Legal service. Individually, commercial drivers & biz plans too. Worry Less. Live More! Laura Marley: Imarley94@legalshieldassociate.com www.lauramarley.com

Collection Services

A.R.M. Solutions

A.R.M. clients using our **Flat Fee Collection** Program experience well over three times the account resolution and retain more customers, all at 1/5 the cost of traditional collection agencies.

Proud members of PCOC and NPMA

(888) 772-6468 for fee analysis and take advantage of flat fee rates for members.

Employee Handbooks

Danielle Moore (Employment Attorney) – Need an employee handbook or want to update an existing handbook that is no longer in compliance. Flat rate provided for PCOC members. (858) 597-9600 dmoore@laborlawyers.com

Software

Executer App – The ultimate application for termite scheduling, inspecting and report creation on the go. Sean Roberts (760) 250-4773 termitesean@gmail.com www.executerapp.com

MORE TO COME!!!