Members' Value Program

PCOC's Members' Value Program provides members access to high quality products and services we use in the Pest Control industry. From discounts on vehicles through fleet management, uniform services, legal services, online traffic school and many others, PCOC has partnered with some of the best to help its members to either save money or have access to quality programs to get the most for your hard-earned dollars.

CONTACT

Along with the legislative and regulatory advocacy PCOC provides for you and your company, your membership with PCOC pays dividends. We will be looking to add more and more services to this list to increase the number of discounts you can get...

Joshua Adams

Director of Membership and Technical Services josh@pcoc.org Phone: (916) 372-4363 Fax: (916) 372-5437

<u>Current MVP Programs</u>



EPILE Epic Insurance (formerly Leavitt Jenkins) – PCOC endorsed experts have been providing specialty Pest Control and risk management

services since 1989. Together we can strengthen your firm and create a bright future for your business. Visit us at <u>www.pcocinsurance.com</u> or call:

Michael Glauser (916) 576-154 michael.glauser@epicbrokers.com

Paul Lindsay (877) 860-7378 Paul.lindsay@epicbrokers.com

PCOC EXCLUSIVE DISCOUNT PROGRAMS

ChemTrec (916) 372-4363 www.chemtrec.com/

Offers shippers and carriers of hazardous materials a cost effective way to comply with Federal DOT regulations. PCOC price is \$75 a year. Save \$600 as opposed to non-member price of \$675.

MedNet (408) 203-3814

Designed exclusively for PCOC members. 24 hour hotline provides consultation of pesticide related medical emergencies from a qualified doctor familiar with our industry. Available to members and their customers. \$75 a year.

WEBSITE DESIGN

Pixelmill – PCOC members SAVE at least 25%!

Eric Overfield (866) 749-3564 ext. 803 eoverfield@pixelmill.com

CREDIT CARD PROCESSING

WorldPay Merchant Services– PCOC Members get guaranteed "meet or beat" rates. Mobile pay options available. Integrates with PayPal. Special Incentive Program pays \$150 State Dues and your District Dues to PCOC when you first sign-up. Dedicated WorldPay employee from our own industry. **Heather Tutton** (951) 202-7616 heather.tutton@worldpay.us

UNIFORMS

G & K Services 949-877-2750 Provides members with locked in discount rates and quality uniform services with transparent reporting. **Leslie Kipnis** <u>lkipnis@gkservices.com</u>

BACKGROUND SCREENING, DRUG TESTING & PHYSICALS

Reference Services, Inc. Debra Keller (812) 474-9000 <u>dkeller@referenceservices.com</u> <u>http://www.referenceservices.com/client-page/pcoc/</u> One of the top companies in the industry throughout the nation for backgrounds, physicals, and drug testing. PCOC members get discount pricing. They also provide screening for NPMA and QualityPro.

PAYROLL & HUMAN RESOURCES

Atlas Accounting – Streamline and improve payroll systems. CPA, accounting, payroll taxes, HR, worker's comp, and risk management services. HR and tax compliance.

Christina Murrietta (951) 286-1071 <u>christina.murrietta@atlasaccounting.com</u> Natalya Neverov (916) 757-7247 natalya.neverov@atlasaccounting.com

MOBILE PHONE

T-Mobile – No contracts, unlimited minutes & messaging, no activation fee, termination fee relief from previous carrier. Try before you buy. Members get monthly billing discount.

Kamie Taylor kamie.taylor@T-Mobile.com 951-570-8972

WEBSITE MARKETING

Market Hardware – With more than 10 years of experience working with pest control operators by helping them get the most out of the Web, Market Hardware provides custom Websites, Search Engine Optimization (SEO), Paid Search and Social Media programs to fit any business. PCOC members get free Web Marketing Consultations as well as free "SEO reports" to help you understand how you rank on the Web compared to your competition. Call 888-262-8761 today for your free, no-hassle Web Marketing assessment.

www.markethardware.com

Doug Schatz dschatz@markethardware.com 301-263-7022

BUSINESS PLANNING RESOURCE

Northwestern Mutual – Business planning, risk management, business succession, employee & executive benefit programs, estate planning, life insurance solutions and more...

www.mattwuhrman.nm.com

Matt Wuhrman matt.wuhrman@nm.com (714) 369-3916

TRAFFIC SCHOOL

In & Out Traffic School (Online) (877) 526-1280

Keep driving violation points off you or an employee's record. PCOC members get \$10 discount.

www.inandouttrafficschool.com/index.cfm?countypage=Pest-Control

COLLECTION SERVICES

A.R.M. Solutions - A.R.M. clients using our **Flat Fee Collection** Program experience well over three times the account resolution and retain more customers, all at 1/5 the cost of traditional collection agencies. Proud members of PCOC and NPMA http://www.armsolutions.com/markets/subscriber-based-services/pest-control-collections/

Andrea Dahlgren (888) 772-6468 for free analysis and take advantage of flat fee rates for members.

FLEET SERVICES

Enterprise Fleet Services – Fleet pricing and other fleet services. www.enterprise.com/fleet/ Joseph Stergios (657) 221-4524 joseph.stergios@efleets.com

LEGAL SERVICES / IDENTITY THEFT

Legal Shield (650) 520-8000 Offering a high-quality, cost effective Identity Theft and Legal service. Individually, commercial drivers & biz plans too. Worry Less. Live More! Laura Marley: <u>Imarley94@legalshieldassociate.com</u> www.lauramarley.com

EMPLOYEE HANDBOOKS

Danielle Moore (Employment Attorney) – Need an employee handbook or want to update an existing handbook that is no longer in compliance. Flat rate provided for PCOC members. (858) 597-9600 dmoore@laborlawyers.com