

## ***PCOC's Members' Value Program***

PCOC's Members' Value Program provides members access to high quality products and services we use in the Pest Control industry. From discounts on vehicles through fleet management, uniform services, legal services, online traffic school and many others, PCOC has partnered with some of the best to help its members to either save money or have access to quality programs to get the most for your hard-earned dollars.

Along with the legislative and regulatory advocacy PCOC provides for you and your company, your membership with PCOC pays dividends. We will be looking to add more and more services to this list to increase the number of discounts you can get...

### **PCOC INSURANCE**

**Epic Insurance (formerly Leavitt Jenkins)** – PCOC endorsed experts have been providing specialty Pest Control and risk management services since 1989. Together we can strengthen your firm and create a bright future for your business. Visit us at [www.pcocinsurance.com](http://www.pcocinsurance.com) or call:

Michael Glauser (916) 576-1541  
[michael.glauser@epicbrokers.com](mailto:michael.glauser@epicbrokers.com)

Paul Lindsay (877) 860-7378  
[Paul.lindsay@epicbrokers.com](mailto:Paul.lindsay@epicbrokers.com)

### **PCOC EXCLUSIVE DISCOUNT PROGRAMS**

**ChemTrec** - Offers shippers and carriers of hazardous materials a cost effective way to comply with Federal DOT regulations. PCOC price is \$75 a year. Save \$600 as opposed to non-member price of \$675.

PCOC (916) 372-4363 [www.chemtrec.com/](http://www.chemtrec.com/)

### **FUEL SAVINGS PROGRAM**

**Flyers Energy** – With several fueling programs available to fit your needs, you can pick which program fits best for you. Fleetwide is accepted at Chevron, Shell, 76, Valero, and many other locations – 40,000 in all – also includes maintenance and repair sites. Save money for PCOC members only. Call Derik Riesberg.

(916) 941-2411 [derikr@flyersenergy.com](mailto:derikr@flyersenergy.com)

### **CREDIT CARD PROCESSING**

**WorldPay Merchant Services**– PCOC Members get guaranteed “meet or beat” rates. Mobile pay options available. Integrates with PayPal. Special Incentive Program pays \$150 State Dues and your District Dues to PCOC when you first sign-up. Dedicated WorldPay employee from our own industry.

**Heather Tutton** (951) 202-7616 [heather.tutton@worldpay.us](mailto:heather.tutton@worldpay.us)

### **UNIFORMS**

**G & K Services** 949-877-2750

Provides members with locked in discount rates and quality uniform services with transparent reporting.

**Leslie Kipnis** [lkipnis@gkservices.com](mailto:lkipnis@gkservices.com)

### **MOBILE PHONE**

**T-Mobile** – No contracts, unlimited minutes & messaging, no activation fee, termination fee relief from previous carrier. Try before you buy. Members get monthly billing discount.  
Kamie Taylor [kamie.taylor@T-Mobile.com](mailto:kamie.taylor@T-Mobile.com) 951-570-8972

## **BACKGROUND SCREENING, DRUG TESTING & PHYSICALS**

### **Reference Services, Inc.**

Debra Keller (812) 474-9000 [dkeller@referenceservices.com](mailto:dkeller@referenceservices.com)  
<http://www.referenceservices.com/client-page/pcoc/>

One of the top companies in the industry throughout the nation for backgrounds, physicals, and drug testing. PCOC members get discount pricing. They also provide screening for NPMA and QualityPro.

## **PAYROLL & HUMAN RESOURCES**

**Atlas Accounting** – Streamline and improve payroll systems. CPA, accounting, payroll taxes, HR, worker's comp, and risk management services. HR and tax compliance.

Christina Murrietta                      Natalya Neverov  
(951) 286-1071                      (916) 757-7247  
[christina.murrietta@atlasaccounting.com](mailto:christina.murrietta@atlasaccounting.com)  
[natalya.neverov@atlasaccounting.com](mailto:natalya.neverov@atlasaccounting.com)

## **WEBSITE MARKETING**

**Market Hardware** – With more than 10 years of experience working with pest control operators by helping them get the most out of the Web, Market Hardware provides custom Websites, Search Engine Optimization (SEO), Paid Search and Social Media programs to fit any business. PCOC members get free Web Marketing Consultations as well as free "SEO reports" to help you understand how you rank on the Web compared to your competition. Call 888-262-8761 today for your free, no-hassle Web Marketing assessment.

[www.markethardware.com](http://www.markethardware.com)

Doug Schatz [dschatz@markethardware.com](mailto:dschatz@markethardware.com) 301-263-7022

## **BUSINESS PLANNING RESOURCE**

**Northwestern Mutual** – Business planning, risk management, business succession, employee & executive benefit programs, estate planning, life insurance solutions and more...

[www.mattwuhrman.nm.com](http://www.mattwuhrman.nm.com)

Matt Wuhrman [matt.wuhrman@nm.com](mailto:matt.wuhrman@nm.com) (714) 369-3916

## **TRAFFIC SCHOOL**

**In & Out Traffic School (Online)** (877) 526-1280

Keep driving violation points off you or an employee's record. PCOC members get \$10 discount.

[www.inandouttrafficschool.com/index.cfm?countypage=Pest-Control](http://www.inandouttrafficschool.com/index.cfm?countypage=Pest-Control)

## **COLLECTION SERVICES**

**A.R.M. Solutions** - A.R.M. clients using our **Flat Fee Collection** Program experience well over three times the account resolution and retain more customers, all at 1/5 the cost of traditional collection agencies. Proud members of PCOC and NPMA

<http://www.armsolutions.com/markets/subscriber-based-services/pest-control-collections/>

**Andrea Dahlgren (888) 772-6468 for free analysis and take advantage of flat fee rates for members.**

## **FLEET SERVICES**

**Enterprise Fleet Services** – Fleet pricing and other fleet services. [www.enterprise.com/fleet/](http://www.enterprise.com/fleet/)  
Joseph Stergios (657) 221-4524 [joseph.stergios@efleets.com](mailto:joseph.stergios@efleets.com)

### **WEBSITE DESIGN**

**Pixelmill** – PCOC members SAVE at least 25%!

Eric Overfield (866) 749-3564 ext. 803  
[eoverfield@pixelmill.com](mailto:eoverfield@pixelmill.com)

### **LEGAL SERVICES / IDENTITY THEFT**

**Legal Shield** (650) 520-8000

Offering a high-quality, cost effective Identity Theft and Legal service. Individually, commercial drivers & biz plans too. **Worry Less. Live More!**

Laura Marley: [imarley94@legalshieldassociate.com](mailto:imarley94@legalshieldassociate.com)  
[www.lauramarley.com](http://www.lauramarley.com)

### **EMPLOYEE HANDBOOKS**

**Danielle Moore (Employment Attorney)** – Need an employee handbook or want to update an existing handbook that is no longer in compliance. Flat rate provided for PCOC members.  
(858) 597-9600 [dmoore@laborlawyers.com](mailto:dmoore@laborlawyers.com)