

Itinerary #2 Pricing

Please take note of the following as no services or accommodations have been pre-booked:

- All accommodation is entirely subject to availability at the time of booking, no space is being held.
- No suitable accommodation available in Lichtenstein, therefore we have quoted Bergenz.
- No early check in/ late check out included.
- Amsterdam clashes with difficult dates - If dates hit any conferences, events, holidays a surcharge may apply and this will be applied once known.
- All visits are per groups own arrangements, long distance coach driver is available for transfers during legal hours.
- Based on estimated 2018 pricing.
- All prices are subject to government surcharges and tax increases.
- If more than 40 passengers, we would use a standard coach (not an Insight 40 seater coach with legroom) and trip must be white-labeled and not marketed as Insight Vacations.
- Group needs to keep in mind the drive from Helsingborg to Copenhagen when arranging their departure flights-could be over 2 hours.
- **Intra-tour air and international air is not included and will be quoted under a separate quote.**

Land Only Pricing

- 45 - 48 full paying adults: **\$2,895** per person twin share
- 40 - 44 full paying adults: **\$2,970** per person twin share
- 35 - 39 full paying adults: **\$3125** per person twin share
- 30 - 34 full paying adults: **\$3282** per person twin share
- 25 - 29 full paying adults: **\$3520** per person twin share
- Single Room Supplement: **\$1,065** per person

***Supplement applies to maximum of 3 singles. In the event that all single rooms are required, single supplement does not apply and guests will be charged double the twin share rate per person. ***

\$ 149.00 Travel Protection Plan, per person – Land/Air packages up to 2,000

\$ 209.00 Travel Protection Plan, per person – Land/Air packages 2,001 - 3,500

\$ 259.00 Travel Protection Plan, per person – Land/Air packages 3501 - 5000

\$ 299.00 Travel Protection Plan, per person – Land/Air packages 5001 +

Please note: Each premium must be received within 14 days of passenger's individual deposit to cover pre-existing conditions.

NOTE: All final travel documents for groups are emailed to the travelers.

Group Deposit: Due January 25, 2018 in the amount of \$500. Three per person deposits or more may be substituted for the group deposit.

Individual Deposits: Upon receipt. No later than 120 days prior to group departure - \$200.00 p/p deposit plus Travel Protection Plan premium (if selected)

Final payment: No later than 65 days prior to group departure (If they don't want to take advantage of the early payment discount)

Groups Booking Conditions and Important Information

INCLUDED

- **Porterage at the hotels only 1 piece of luggage per person**
- Long Distance Coaches – WIFI where available, not available when using local coaching
- Group transfers to/from Zurich, Paris, Amsterdam and Copenhagen airports
- Gratuities for the Travel Director and Coach Drivers
- Hotels on bed and breakfast basis-hotels based on availability at time of booking

WHAT'S NOT INCLUDED

- Any item not mentioned in the quote offer
- No sightseeing tours
- Noted the Travel Director can offer optional experience
- Meals other than specified
- Expenses of personal nature and incidentals at the hotels
- Transportation, sightseeing and admissions other than specified
- Insight Vacations' Travel Protection Plan is not included and can be purchased for an additional charge, please inquire for details
- **Air, which may be quoted separately**

This list is illustrative and not a complete list of every item not included

RESERVATIONS

Group bookings require a minimum of 25 guests in order to operate a custom group (restrictions may apply based on time of travel and destination). Should this passenger minimum not be met, Insight Vacations reserves the right to cancel arrangements. Insight vacations reserves the right to vary itineraries should circumstances dictate, as well as cancel or reschedule any departure in accordance with operating requirements, or circumstances beyond its control.

Land Deposits

Group: A \$500 deposit is required to confirm the land arrangements and refundable up until four (4) months prior to departure. Space will not be confirmed until the group deposit is received. Additional deposits may be required at particular hotels which we secure for the trip. As they become known you will be invoiced accordingly and payment conditions specified.

Individual Per Person: As guests book onto the trip, we require a non-refundable deposit of USD \$200 per person and no later than 120 days prior to departure.

Final Payment – Required 65 days prior to the group's departure date.

Payment – Insight Vacations accepts payments made in the form of checks, money orders, American Express, MasterCard, Visa or Discover Card. Your payment is not deemed made until Insight Vacations receives it and a confirmation is sent.

AIR

Air is covered under a separate agreement. Air arrangements will not be made until the land deposit is received and requires an additional payment per person. Specific airline terms and conditions will be provided at the time air space is booked as each airline has their own policies and procedures.

Airport Transfers – A group transfer will be provided as long as the group arrives and departs on the start and end dates of the tour on the same flight. One group transfer per coach is included in the price quoted. Please note there will be no reduction or refund from the price for any unused segments. If Insight Vacations is not providing the air for your group, please provide the flight information in writing 95 days prior to departure.

TRAVEL DOCUMENTS

Travel documents will be emailed to your travelers approximately 35 days prior to trip start date (providing full payment has been received). If your group is leaving earlier, please ask your Groups Specialist to request your travel documents in good time. If travel documents are required the next day or earlier than 35 days prior to departure an additional fee based on the actual shipping cost will apply. If documents need to be mailed to an international address, an additional fee based on the actual shipping cost will apply.

CANCELLATION POLICY

Insight Vacations must receive all cancellations and revisions in writing.

Group Cancellations – Outside of 120 days prior to departure will receive a refund of the group deposit or may transfer the deposit to a future group booking (with the exception of non-refundable air payments). Within 120 days prior to departure will forfeit group deposit.

Individual cancellations:

Over 65 days prior to departure will forfeit per person deposit, trip insurance premium if applicable, and air payments.

64 – 1 day(s) prior to departure cancellation penalties are as follows. In some cases, the penalties will vary based on destination and itinerary so please double check with your groups specialist.

64 - 22 days: 25%

21 - 8 days: 30%

7 - 1 days: 50%

Day of departure: 100%

If guest cancellation causes the rest of the group to drop to a higher price bracket and final payment has not been received, 100% land cancellation penalty may apply. Regardless if guest numbers drop or increase after final payment has been paid to Insight Vacations, you will be re-invoiced accordingly, based on full paying guest numbers traveling, corresponding with the applicable price break quoted. This applies up until day of departure.

Additional cancellation penalties may apply based on special inclusions and individual hotel policies. Pre- and post-trip accommodations cancelled between 14 days and the day of departure may incur penalties up to 100% of the accommodations cost.

Group packages that include airline tickets are subject to penalties in accordance with the airline's own terms and conditions applicable to the airfare. These penalties are in addition to any land penalties incurred.

Please note there will be no reduction or refund from the price for any unused segments.

Individual purchase of Travel Protection Plan is non-refundable upon receipt and may affect the amount and type of penalty and/or refund if individual cancels within penalty period.

GENERAL INFORMATION AND CONDITIONS

Every endeavor is made to ensure all services are included as per your quote request, however it is your responsibility to check all inclusions in the itinerary as any items not specified will incur supplemental charges.

Insight Vacations reserves the right to vary itineraries should circumstances dictate, as well as cancel or reschedule any departure in accordance with operating requirements, or circumstances beyond its control. The advertised trips require minimum numbers to depart. Should these not be met, Insight Vacations reserves the right to cancel arrangements.

Trip Prices – Prices are per person in US Dollars Unless otherwise stated the trip (including Vacation Host) is priced in twin share. Single supplement will be charged if Vacation Host is booked in a Single room.

Single and Triple Room Request – Insight Vacations reserves the right to limit the number of single and triple (if available) rooms per group.

Coach – An Insight Vacations coach will hold up to 40 guests. If your group requires more than one coach, the guests will be billed based on the number of total guests PER COACH and not the number of guests in the group (e.g. group size of 60 people = 30 guests per coach, billed at the appropriate 30 rate). If your group books at 40-50 and wants to remain on the same coach, this coach will not have the standard Insight Vacations' leg room and can not be marketed as Insight Vacations from the beginning.

Hotel Accommodations – All accommodations are subject to availability and subject to change. No accommodations will be reserved until group deposit has been received, at which point we will endeavor to book hotels. If the groups stays in any city during a major trade fair, holiday or peak travel seasons, accommodations may be very difficult to secure. In this case, we reserve the right to accommodate the group outside of the city and a surcharge may apply to the price of the accommodation.

Travel Protection Plan – For your convenience, at the time of receipt of individual deposits we will add the plan cost on our trip invoice and include it in the balance due. Simply pay the amount indicated on your travel invoice inclusive of this plan cost. You are enrolled upon Insight Vacations' receipt of payment for the applicable plan cost, in addition to any required trip deposits and/or final balances.

Please be aware that it is in your best interest to purchase the program at time of deposit. Remember, if you purchase the plan within 2 days of your initial trip deposit/payment you will be covered for pre-existing conditions. The earlier effective date will protect you against unforeseen circumstances that may arise at a later date and the Pre-Existing Condition exclusion.

Passport and Visas – Each guest is responsible for having a passport that is valid for at least 6 months beyond the conclusion of their trip; all necessary visas and permits; and they must comply with entry, health or other requirements of the countries visited. Some of our vacations enter a country more than once; therefore multiple-entry visas may be required for some countries. The Operators and/or their employees and their agents are not responsible for passport, visa requirements, entry, health or other requirements of the countries visited or for any loss sustained by guests for failing to comply with laws, regulations, orders and/or requirements of countries visited.

Change Fee – Upon confirmation of arrangements, any voluntary change in any component of the itinerary may result in a \$50 per person fee (airline penalties and fees, if applicable, will be additional).

Additional terms and conditions per Insight Vacations' standard booking conditions may apply—refer to appropriate brochure.