

asbo md&dc ed sessions

Choices, Options, Decisions for Technology Purchasing Using MEEC

Tamara Petronka, Executive Director, Maryland Educational Enterprise Consortium (MEEC)

As organizations consider their choices for technology to meet the needs of today's mobile, connected society, this session will share options available through MEEC agreements to help facilitate your decision-making and purchasing processes. Also, during this session, your thoughts and ideas to strengthen the purchasing power of MEEC will be most welcome.

Implementing a Program to Accept Online Credit Card Payments

Gary Childress, Margaret Palmer, Jennifer Birkelie, Harford County Public Schools

Learn how online credit card payments helped Harford County Public Schools to reduce cash and check handling and led to a success for their food & nutrition program by increasing accountability and boosting participation. HCPS then utilized the payment system for parents to pay for sports and activity participation fees.

How to Become a Hero to Your District Without Really Trying

Ron Duvall, Duvall Consulting Group, LLC

The objective of this presentation is to provide an understanding of the elements of a sound asset management system. It will quantify and discuss the various sources of savings associated with a strong control system and control of digital books also will be addressed.

Participants will learn how to establish the framework of a solid asset control system as it relates to the school and administration levels. This will include the timeline from purchasing, through the receiving process, control within and between schools, and the end of the life cycle of the asset. Additionally, they will know the elements of establishing an evaluation process for determining whether it is in the district's best interest to develop an internal or external process.

New Skills for a New School Meals Program

Stew Eidel, Maryland State Department of Education

Learn how several school systems have equipped their staffs with new skills to meet the new meal regulations. We will show how scratch cooking can work in your kitchen to not only meet the new requirements, but also to increase participation. There will be samples!

The Virtual Planroom

William Sparwasser, Gardens Reprographics, Inc.

This session will focus on how Plan Rooms, and document management and archiving firms can be great support to the bidding process and how they may be used to announce and track all projects.



Visual Documentation of Your Construction Program

Jason Donahoe, President, Regional Partner Maryland, Delaware

Visual documentation of the construction process through photo, video and webcam documentation is a technology that allows stakeholders to capture actual construction conditions for future reference, including specific benefits for maintenance and facility operations. By digitally documenting the project from start to finish, education industry professionals will have a facility management resource once the facility is completed. Join us to learn how to use this valuable tool.

The Five Dysfunctions of a Team

Vince Pavic, Wicomico County Public Schools

This session will investigate the Five Dysfunctions of a Team (a book by Patrick Lencioni) and provide suggestions for overcoming them. The Five Dysfunctions are: Absence of Trust, Fear of Conflict, Lack of Commitment, Avoidance of Accountability, and Inattention to Results. Attendees will also receive a worksheet to determine what dysfunctions potentially exist within their organization.

The Security Vulnerability Assessment – Integral to School Administration

Robert Benedetto Harford County Public Schools
Ran Ilkovitch, NCARB, AIA Smolen ■ Emir ■ Ilkovitch Architects
John C. Fannin, III, CPP, LEED^{AP} KCI Protection Technologies

Present day security issues as a component of effective school administration are more complex than ever before and few school systems have the resources to implement every possible security measure. Security Vulnerability Assessments (SVA) can strike a responsible balanced between consideration of risk, available resources, and appropriate mitigation measures. This double session will examine the perspective of SVA as a component of responsible school management, security standards, liability protection, and school and law enforcement collaboration. Security minded school design approaches and the implementation of countermeasures as a result of the SVA also will be discussed.

Healthier Buildings: Creating Schools that Promote Wellness & Improve Learning

Matthew Luttrell AIA LEED^{AP}, Hayes Large Architects LLP
Donald Shell, MD MA, Maryland Department of Health and Mental Hygiene
G. Randolph Hudson AIA LEED^{AP} Hayes Large Architects LLP

Our built environment impacts our health and well-being every day in ways we may not think of, from the quality of the air we breathe, to how we move about during our daily routines. School buildings can be designed to promote physical activity, improve concentration, reduce illness and even encourage healthier food choices. This presentation will provide innovative ideas for improving wellness that can fit into any budget, from furniture designed to stimulate brain activity, to inexpensive ways to control the spread of germs. Find out what simple steps you can take to make your schools healthier and more productive.

How New Federal Regulation on Sleep Apnea Can Cause You Sleeplessness Too

Leon Langley, Maryland State Department of Education

This presentation is the perfect opportunity to take time to look ahead to the possible fiscal and operational impacts on all public school transportation fleets as the FMCSA institutes new rules for required certification for medical personnel administering DOT physicals, with a new emphasis on OSA and any additional FMCSA rule-making on OSA

School Bus Stop Arm Camera

Jim Doolan, American Traffic Solutions

How will Senate Bill 679 make it safer for our students? How does stop arm enforcement improve motorist behavior? How much will it cost to implement a stop arm enforcement program? How do enforcement cameras on buses work? What are the roles of the police and the school system? How does a school system implement a stop arm camera enforcement program? Why not improve safety for your students?

The One System

David Goldsborough, Project Manager, Baltimore County Public Schools

Shari Laun, Information Technology Manager, Baltimore County Public Schools

Baltimore County has released an RFP for a major IT systems implementation called the "One System". This presentation will cover the logistics of preparation and release of the RFP, systemic collaboration, its current status, and ongoing management reporting. This session will also cover the makeup of the County's project management office which provides oversight for all major projects.

A Supply and Demand Approach (Double Session)

Dr. Philip Evers, Associate Professor of Supply Chain Management, University of Maryland

The beer distribution game is a simulation game created by a group of professors at MIT Sloan School of Management in the early 1960s to demonstrate a number of key principles of supply chain management. The game is played by teams of at least four players, often in heated competition.

The purpose of the game is to understand the distribution-side dynamics of a multi-echelon supply chain used to distribute a single item, in this case, cases of beer. The aim is to meet customer demand for cases of beer through the distribution-side of a multi-stage supply chain with minimal expenditure on back orders and inventory. Players can see each other's inventory, but only one player sees actual customer demand.

GAF vs. BCPS

Edund J O'Meally, Esq., Pessin, Katz Law, P.A.

The point of contention in this case is whether a local board of education has acted within its statutory authority. For some years, the Board of Education of Baltimore County, the Appellee, has belonged to a governmental group purchasing consortium which competitively bid a roofing services contract on behalf of its members. The Board has relied on that contract to fulfill its needs for roofing repair services. The Appellant, Building Materials Corporation of America, a nationwide manufacturer of roofing materials that does business under the name GAF Materials Corporation ("GAF"), questioned the Board's authority for that practice under the pertinent statutes.

Can Worksite Benefits Fill the Gap?

Suzanne Herrmann, Employee Plans Services, Inc.

The presentation will provide an overview of Worksite Benefits and key points to consider before implementation of new programs. Because of the rising cost of health insurance, employees are paying a higher percentage of the cost of their insurance. How can your organization still offer high quality benefits with a reduced budget? Will Healthcare reform add to this problem? This is your chance to find out.

