



Lodging - US RevPAR -0.4% Y/Y Last Week; 7/4 Holiday shift lingering impact

Weaker results than expected (Group -6.2%) but should improve for rest of July

What's Incremental To Our View

Overall U.S. RevPAR was -0.4% Y/Y for the week ending 7/14/2018, per STR, up from the prior week's result of -2.0%. (2-year stacked RevPAR was +1.0% vs. -4.0% in the prior week.) Independent hotels (about 1/3rd of the data set) were -0.1% y/y. Midscale (+0.4%) was the "strongest" chain scale for branded hotels; Upper Upscale was the weakest at -1.5%. Upper Midscale (-0.8%) slightly underperformed the overall US hotel industry average. Within Upper Upscale & Luxury class hotels, Group (-6.2% vs. -9.3% prior week) was softer than Transient (-0.3% vs. -1.3% prior week).

Last week reflected data for the week after July 4th. We were a bit surprised that RevPAR was this challenged as both 2018 and the y/y comparison reflected the same "post-July 4th week". It is possible that there might have been some decreased Group demand because this year's holiday pushed to a Wednesday from a Tuesday y/y. Additionally, perhaps more Group demand shifted to the week before 7/4 in 2018 than the prior year. Nevertheless, we believe July results should improve for the rest of the month.

- Day of week results reflected some of the holiday shift noise as the daily RevPAR data improved every day of the week. Sunday RevPAR was -3.1% and Monday was -1.7%; the following weekend (Friday/Saturday) averaged +0.9%.
- Hurricane-impacted markets had mixed performance although last week's results had significant noise from the holiday shift - particularly Miami and Houston (see below for detail).

As a rule of thumb when analyzing the weekly data, if Group results are abnormally strong or weak, which they were last week, there is a holiday shift going on.

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What's Inside

Weekly STR results and analysis

RevPAR details:

- **Midscale was the strongest chain scale.** Upper Midscale underperformed by 120 bps: Luxury RevPAR (-1.3%), Upper Upscale (-1.5%), Upscale (-1.1%), Upper Midscale (-0.8%), Midscale (+0.4%), and Economy (+0.2%). Independent hotels (-0.1%) performed similarly to headline U.S. RevPAR.
- **Within Upper Upscale & Luxury class hotels, Group was weaker than Transient:** Transient segment (individual business and leisure travelers) RevPAR was -0.3% (vs. -1.3% last week) and Group segment RevPAR was -6.2% (vs. -9.3% last week).
- **Chicago (+5.5%) was the strongest of the top five markets:** Boston (-2.3%), LA (-3.3%), NYC (-3.7%), and DC (-17.8%).
- **Other relevant markets:**
 - **San Francisco was moderately positive:** RevPAR was +2.2% vs. -6.2% last week. We anticipate y/y comps will be relatively easy in 3Q as the Moscone Convention Center's North and South halls were closed from April to August 2017.
 - **Texas results were mixed:** Dallas RevPAR was -1.7% (vs. -3.1% last week). Houston RevPAR was +18.8% (vs. +8.6% last week). Houston RevPAR was very strong in particular from Sunday to Wednesday (averaged +30.8%). [Note that FEMA ended financial assistance for some Texans in Houston hotels on July 1st.](#)
 - **Hurricane-impacted markets in FL had mixed results:** Miami (-7.4% vs. -3.5% last week); Orlando (+1.8% vs. +1.4% last week). Miami RevPAR was significantly negative from Sunday to Tuesday (average -25.1%).
 - **Oahu results were modestly negative last week. We continue to believe that there is insufficient evidence (so far) to suggest a major demand shift from the volcano eruption on the Big Island (the holiday shift adds additional noise to the analysis).** Oahu was -1.7% vs. +2.4% running 28 days. Comparatively, U.S. Resort RevPAR was +0.1% last week vs. +2.7% running 28 days. [As we previously noted](#), we believe some of the Big Island hotel demand that chooses to stay on another island may be more likely to stay on Maui or Kauai due to the comparable destination appeal and less likely to stay in/near Waikiki (where the majority of Oahu hotel supply is based).
 - In part due to the general strength of the Oahu market (particularly in terms of occupancy), it is difficult for us to determine the measurability of impact from demand that is choosing to stay on Oahu from the Big Island. [STR noted similarly in an article on HotelNewsNow published on June 18th.](#) That being said, we do not have granular data on the Maui and Kauai markets where we believe the greatest demand shift (on a relative basis) is most likely to occur.
 - On a positive note, [Norwegian Cruise Line \(NCLH, \\$47.57, Buy\)](#) resumed calls to the Big Island in mid-June. Additionally, [some tour operators appear to be adjusting itineraries in light of the volcano disruption](#), which might alleviate some travelers concerns about staying on the island.
 - We believe a bigger test for the Big Island is forthcoming as potential Hawaii travelers determine whether to stay on the Big Island or adjust their travels elsewhere. Many vacationers plan a Hawaii vacation well in advance and it is possible we have yet to see in the data a more measurable impact from potential travelers who decided after the volcano news to avoid staying on the Big Island.

The lodging and leisure stocks:

Overall for the stocks, we think [the continuation of improving trends](#) signals an opportunity to grind higher and favor hotel owners (REITs) over the managers/franchisors as the hotel owners have the greatest sensitivity to changes in RevPAR. The rule of thumb for earnings sensitivity to a 1 point change in RevPAR is a 5 point change in EBIT for an owned hotel versus a 1 point change in EBIT for a hotel franchisor (a hotel manager falls somewhere between, depending on the degree of incentive management fees in the contract).

Weekly RevPAR Summary

Weekly RevPAR summary

YoY % change in RevPAR													
	Upper		Upper		Inde-		New						
U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC	
5/5/2018	3.3%	3.3%	1.8%	1.9%	2.9%	4.4%	2.6%	4.2%	6.6%	-9.4%	-4.0%	-7.9%	-2.2%
5/12/2018	4.4%	4.4%	2.4%	3.5%	3.3%	4.6%	3.0%	6.2%	15.9%	-5.8%	0.4%	2.6%	0.4%
5/19/2018	3.0%	3.1%	2.2%	1.0%	1.6%	2.6%	1.7%	4.9%	8.1%	-0.5%	-5.6%	-1.4%	0.5%
5/26/2018	2.7%	3.4%	1.8%	1.6%	2.3%	3.4%	1.7%	3.2%	0.9%	-4.6%	-1.6%	5.4%	-1.9%
6/2/2018	2.3%	4.0%	3.1%	1.0%	1.1%	1.8%	0.7%	2.6%	2.2%	-3.6%	-6.5%	1.6%	13.7%
6/9/2018	2.3%	2.3%	1.8%	1.5%	0.8%	1.8%	1.4%	3.2%	0.9%	11.3%	-2.2%	-0.8%	4.8%
6/16/2018	1.8%	2.6%	1.5%	1.2%	0.9%	1.7%	1.5%	1.6%	5.0%	-7.7%	1.5%	5.0%	-1.2%
6/23/2018	3.0%	5.1%	3.7%	2.5%	1.7%	1.6%	1.7%	2.8%	11.5%	5.3%	2.4%	6.6%	7.2%
6/30/2018	5.2%	4.8%	7.1%	5.8%	4.5%	4.5%	2.4%	4.0%	9.8%	3.1%	2.2%	12.3%	5.0%
7/7/2018	-2.0%	0.9%	-2.7%	-3.8%	-3.8%	-1.4%	-0.9%	-1.1%	0.8%	-18.1%	2.9%	-17.3%	-6.4%
7/14/2018	-0.4%	-1.3%	-1.5%	-1.1%	-0.8%	0.4%	0.2%	-0.1%	-3.7%	-2.3%	-3.3%	5.5%	-17.8%

Weak results one week post 7/4 holiday

Midscale and Economy led the industry

Chicago and Boston led the Top 5 markets

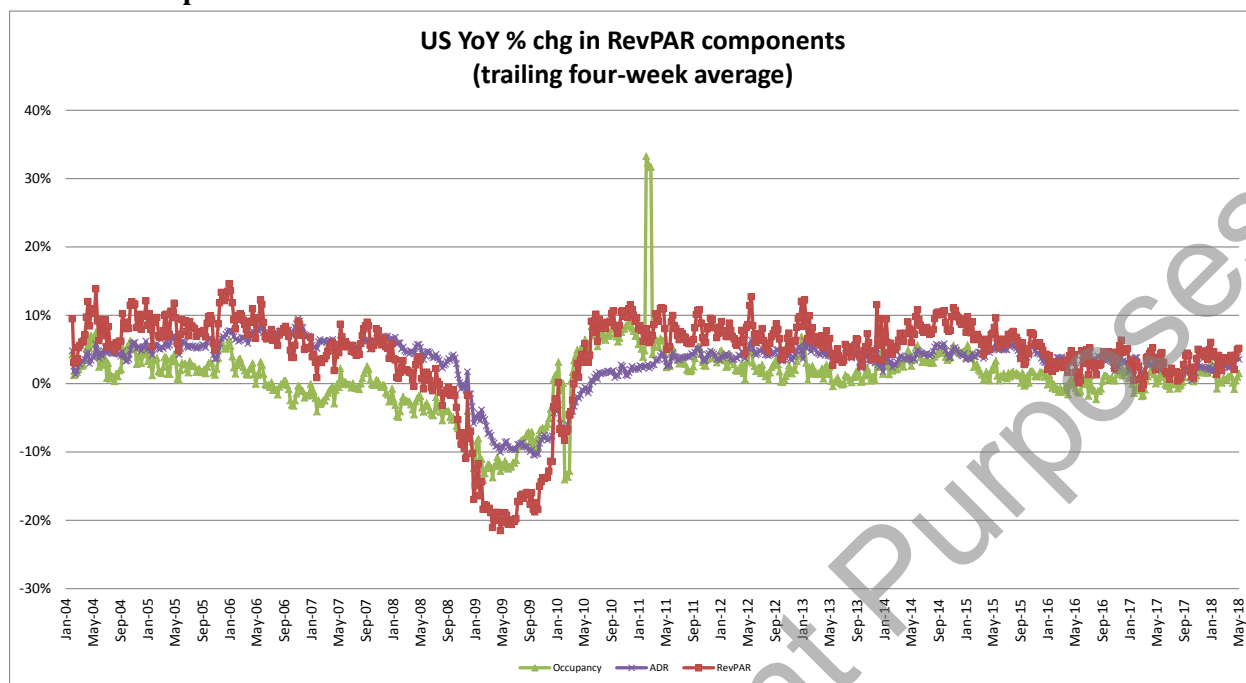
1Q15	8.0%	6.3%	6.0%	7.0%	8.5%	8.8%	9.2%	8.9%	-4.3%	13.8%	7.7%	11.4%	6.3%
2Q15	6.5%	5.5%	5.4%	5.9%	6.3%	6.6%	6.7%	7.1%	-1.8%	7.1%	7.4%	11.0%	11.7%
3Q15	5.9%	4.4%	4.0%	5.7%	5.7%	6.4%	6.1%	6.8%	0.6%	7.1%	11.1%	5.1%	0.3%
4Q15	4.8%	2.7%	3.8%	4.2%	4.9%	3.7%	4.4%	5.9%	-2.0%	5.3%	8.3%	1.4%	2.1%
1Q16	2.7%	1.6%	1.9%	2.2%	2.0%	0.0%	1.8%	4.0%	-1.2%	-3.0%	16.6%	-4.8%	3.1%
2Q16	3.5%	0.8%	2.9%	3.1%	3.2%	3.2%	3.0%	4.2%	-4.5%	1.5%	11.1%	-1.0%	3.5%
3Q16	3.3%	1.5%	2.5%	2.0%	1.8%	2.5%	3.0%	5.1%	-2.5%	-0.5%	9.3%	1.2%	5.5%
4Q16	3.2%	1.9%	0.6%	1.2%	2.2%	3.9%	4.4%	5.1%	0.9%	-1.6%	6.9%	3.3%	8.0%
1Q17	3.4%	2.1%	3.0%	1.0%	2.4%	3.5%	2.6%	5.2%	-1.3%	-1.1%	-2.5%	1.5%	16.1%
2Q17	2.7%	2.3%	0.6%	0.6%	1.2%	2.4%	3.7%	5.1%	0.2%	4.4%	3.6%	0.8%	0.8%
3Q17	1.9%	0.5%	-0.7%	0.7%	1.8%	3.5%	2.9%	3.1%	-0.9%	-0.2%	-1.2%	-5.0%	-0.6%
4Q17	4.2%	4.5%	3.2%	3.8%	3.9%	3.7%	3.7%	4.1%	0.8%	3.7%	4.2%	-2.5%	2.2%
1Q18	3.5%	6.6%	0.9%	2.2%	3.0%	3.8%	5.3%	3.8%	7.1%	2.6%	2.7%	5.8%	-11.0%

YoY % change in ADR													
	U.S.	Upper						Inde- pendent	New				
		Luxury	Upscale	Upscale	Midscale	Midscale	Economy		York	Boston	LA	Chicago	DC
5/5/2018	2.7%	3.8%	1.6%	2.2%	2.1%	3.1%	3.4%	3.1%	3.7%	-4.0%	0.7%	-4.4%	-2.2%
5/12/2018	3.5%	4.7%	2.2%	3.5%	2.4%	3.1%	3.5%	4.5%	8.5%	-1.2%	1.4%	2.6%	1.2%
5/19/2018	3.5%	4.3%	2.8%	2.2%	2.0%	2.8%	3.1%	5.1%	6.7%	0.1%	0.3%	1.3%	1.1%
5/26/2018	2.4%	3.0%	2.7%	2.0%	1.7%	2.4%	1.5%	2.6%	3.2%	-1.6%	1.8%	3.8%	-1.6%
6/2/2018	2.1%	3.2%	1.6%	1.1%	1.0%	1.5%	2.1%	2.5%	2.2%	-3.3%	-0.9%	-0.1%	9.2%
6/9/2018	2.5%	2.3%	2.4%	2.1%	1.2%	1.6%	2.3%	3.1%	2.4%	9.8%	-0.4%	2.1%	3.0%
6/16/2018	2.0%	3.7%	2.3%	1.8%	1.1%	1.6%	2.4%	1.7%	4.5%	-2.4%	1.7%	5.7%	-0.7%
6/23/2018	2.9%	3.5%	3.4%	2.4%	1.7%	1.7%	2.2%	3.0%	9.8%	3.7%	2.3%	6.4%	4.5%
6/30/2018	3.1%	1.6%	4.5%	3.2%	2.4%	1.8%	1.4%	2.4%	8.0%	3.5%	0.9%	8.3%	3.7%
7/7/2018	1.1%	3.4%	1.3%	1.0%	0.3%	0.9%	1.3%	1.1%	1.7%	-9.5%	1.7%	-7.8%	-3.4%
7/14/2018	1.2%	1.4%	0.9%	0.9%	0.8%	1.6%	1.8%	1.3%	0.0%	-0.6%	-2.3%	6.2%	-11.0%

YoY % change in Occupancy													
	U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale	Economy	Independent	New York	Boston	LA	Chicago	DC
5/5/2018	0.5%	-0.5%	0.2%	-0.3%	0.8%	1.2%	-0.7%	1.1%	2.8%	-5.6%	-4.6%	-3.6%	0.0%
5/12/2018	0.8%	-0.3%	0.2%	0.0%	0.9%	1.4%	-0.4%	1.6%	6.8%	-4.6%	-1.0%	0.0%	-0.8%
5/19/2018	-0.5%	-1.2%	-0.6%	-1.2%	-0.5%	-0.3%	-1.4%	-0.3%	1.3%	-0.6%	-5.9%	-2.7%	-0.6%
5/26/2018	0.3%	0.3%	-0.9%	-0.4%	0.5%	1.0%	0.3%	0.6%	-2.2%	-3.1%	-3.3%	1.5%	-0.2%
6/2/2018	0.1%	0.8%	1.4%	-0.1%	0.1%	0.4%	-1.3%	0.1%	0.0%	-0.3%	-5.7%	1.7%	4.1%
6/9/2018	-0.2%	0.0%	-0.6%	-0.5%	-0.4%	0.3%	-0.9%	0.1%	-1.4%	1.4%	-1.8%	-2.9%	1.7%
6/16/2018	-0.3%	-1.0%	-0.7%	-0.6%	-0.1%	0.1%	-0.8%	-0.1%	0.5%	-5.4%	-0.2%	-0.8%	-0.5%
6/23/2018	0.1%	1.6%	0.3%	0.1%	0.0%	-0.1%	-0.6%	-0.2%	1.6%	1.6%	0.1%	0.1%	2.6%
6/30/2018	2.1%	3.2%	2.4%	2.5%	2.1%	2.6%	1.0%	1.6%	1.6%	-0.4%	1.3%	3.6%	1.2%
7/7/2018	-3.1%	-2.4%	-3.9%	-4.7%	-4.1%	-2.3%	-2.1%	-2.2%	-0.8%	-9.5%	1.2%	-10.3%	-3.1%
7/14/2018	-1.6%	-2.7%	-2.4%	-2.0%	-1.6%	-1.2%	-1.5%	-1.4%	-3.7%	-1.6%	-1.0%	-0.6%	-7.7%
1Q15	3.1%	0.5%	1.3%	1.7%	3.6%	3.9%	3.5%	4.0%	-0.2%	6.1%	1.1%	4.0%	4.6%
2Q15	1.6%	0.6%	0.5%	0.6%	1.7%	2.2%	1.3%	2.3%	-0.3%	0.3%	0.3%	1.7%	3.5%
3Q15	1.4%	0.6%	0.4%	0.5%	1.3%	1.8%	1.0%	2.1%	0.2%	-0.3%	1.3%	-0.1%	0.4%
4Q15	1.2%	0.4%	0.8%	0.2%	1.3%	0.6%	0.2%	2.1%	0.3%	1.4%	2.0%	-0.9%	1.1%
1Q16	-0.5%	-0.3%	-0.8%	-0.9%	-0.6%	-1.7%	-1.5%	0.3%	2.0%	-4.3%	4.7%	-3.0%	2.0%
2Q16	0.6%	-0.7%	0.7%	0.2%	0.4%	0.5%	-0.4%	1.2%	-1.4%	-1.7%	1.5%	-1.4%	1.3%
3Q16	0.0%	0.0%	-0.1%	-0.6%	-0.6%	-0.6%	-0.6%	0.7%	0.3%	-2.8%	1.7%	-0.7%	1.9%
4Q16	0.6%	-0.2%	-0.8%	-1.0%	0.2%	1.7%	1.2%	1.2%	2.2%	-2.8%	1.0%	-0.5%	3.7%
1Q17	0.9%	-0.2%	0.6%	-0.3%	0.7%	1.6%	0.2%	1.6%	1.0%	-1.1%	-2.4%	-0.2%	2.2%
2Q17	0.5%	0.1%	-0.6%	-1.1%	-0.3%	0.4%	1.4%	1.6%	1.7%	0.3%	0.8%	-0.7%	-1.2%
3Q17	0.5%	-0.9%	-0.9%	-0.1%	0.6%	1.6%	0.5%	0.9%	1.1%	-1.0%	-2.9%	-2.7%	-0.5%
4Q17	1.8%	2.2%	1.3%	2.0%	2.1%	1.2%	0.3%	2.0%	1.0%	2.8%	-0.3%	-0.5%	-0.2%
1Q18	0.9%	2.1%	0.0%	0.5%	1.1%	0.9%	1.3%	0.7%	3.5%	3.7%	-1.3%	4.4%	-1.8%

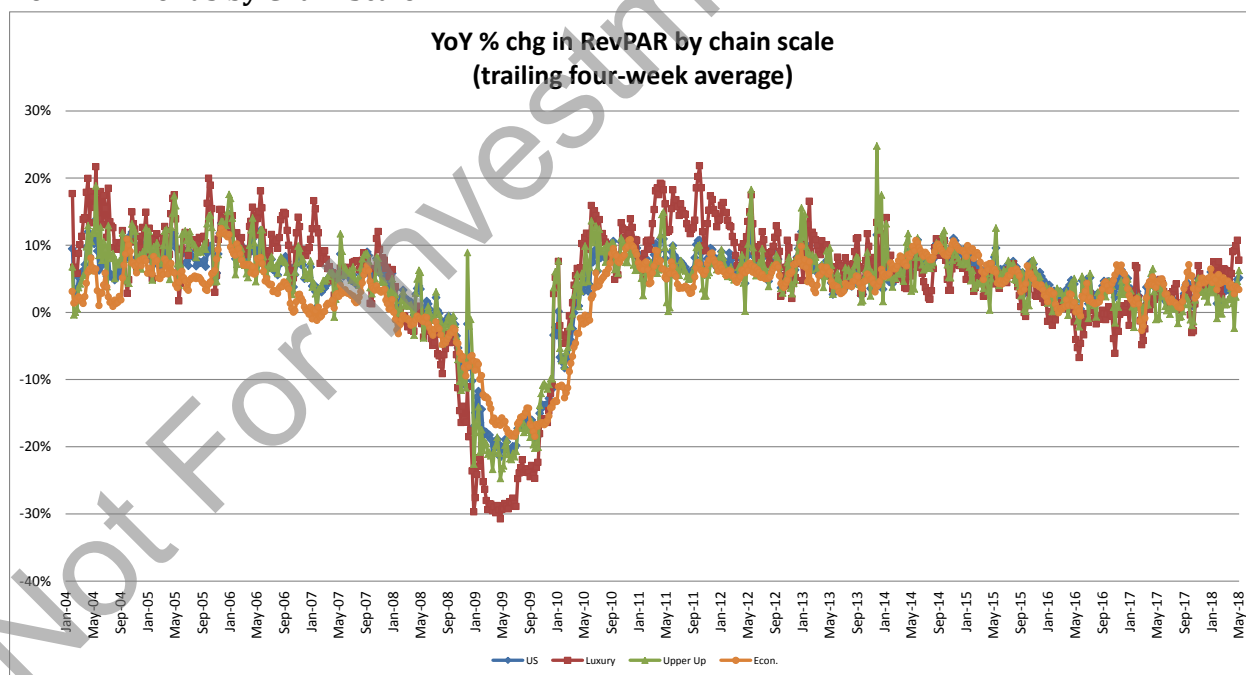
Source: STR data, STRH research

RevPAR Component Trends



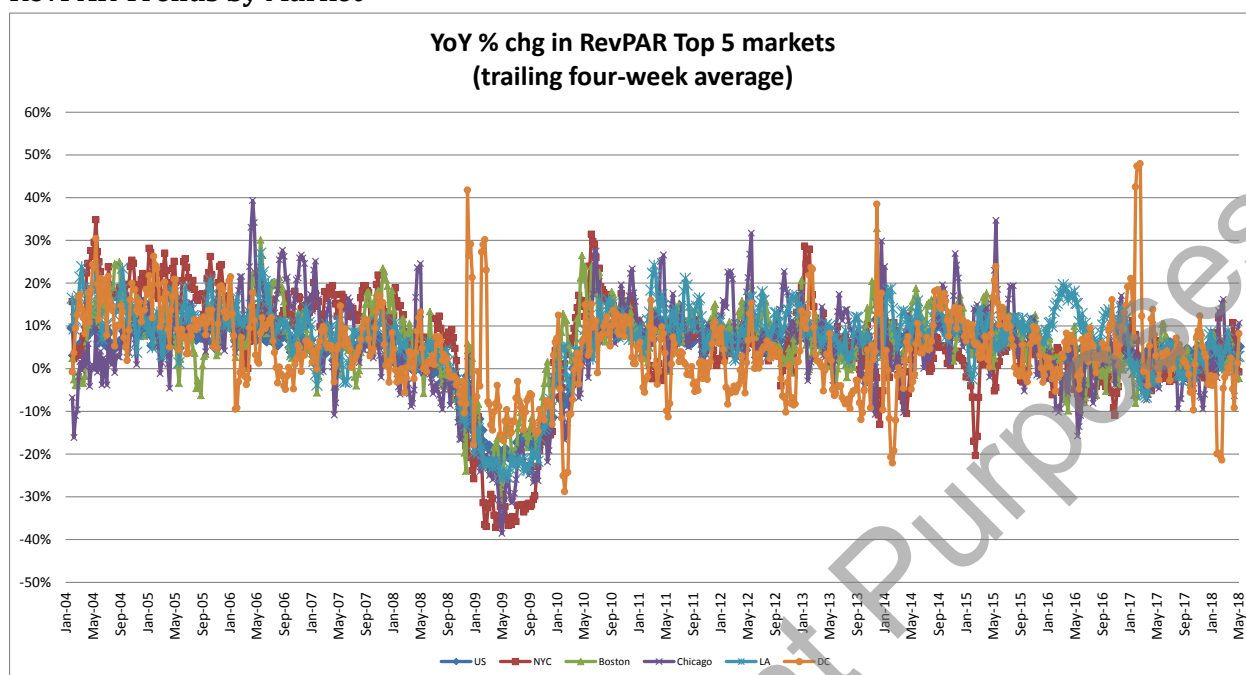
Source: STR data, STRH research

RevPAR Trends by Chain Scale



Source: STR data, STRH research

RevPAR Trends by Market



Source: STR data, STRH research

Price Target/Risks Summary

Lodging	TKR	Price 7/17/18	Rating	PT*	% upside down- side	2019E EBITDA (\$M)	Target EV/EBITDA Multiple	Risks
Chesapeake Lodging Trust	CHSP	\$31.91	Hold	\$27	-15%	\$192	12.0X	Upside risk: improvement in NY and Chicago markets Downside risk: softening of RevPAR trends in Boston or SF. Slowdown in real estate lending.
Choice Hotels	CHH	\$77.15	Hold	\$85	10%	\$359	15.0X	Upside risk: conservative guidance. Downside risk: slowdown in development opportunities.
DiamondRock Hospitality	DRH	\$12.21	Hold	\$11	-10%	\$267	11.5X	Upside risk: specific markets (esp. NYC) perform better than expected. Downside risk: company unable to locate properties to buy.
Host Hotels & Resorts	HST	\$21.03	Hold	\$21	0%	\$1,557	12.5X	Upside risk: the company increases dividends by more than expected; NYC outperforms or is sold down at attractive multiples. Downside risk: Group underperforms. NYC hotels underperform and asset sales do not happen.
Hyatt Hotels	H	\$81.28	Hold	\$86	6%	\$802	14.1X	Upside risk: Transient and group trends outperform expectations Downside risk: ongoing misexecution and volatility.
Bluegreen Vacations Corporation	BXG	\$24.55	Buy	\$24	-2%	\$184	9.2X	Downside risk: 3rd party induced defaults worsen. Middle market customers underperform.
Hilton Grand Vacations	HGV	\$35.25	Buy	\$50	42%	\$470	12.0X	Downside risk: Disruption in a major market (HGV more concentrated than peers), issues with Japanese customer (HGV more exposed than peers), difficulty sourcing additional fee-for-service inventory deals Downside risk: overhang from remaining big sponsor ownership, slowing pipeline
Hilton	HLT	\$81.07	Buy	\$95	17%	\$2,279	15.8X	Downside risk: membership base erosion as churn outstrips new timeshare sales
ILG	ILG	\$34.26	Buy	\$34	-1%	\$436	11.1X	Upside risk: ability to increase dividend. Downside risk: heavy D.C. exposure.
LaSalle Hotel Properties	LHO	\$34.80	Hold	\$32	-8%	\$320	12.5X	Upside Risk: Significant U.S macroeconomic improvement results in large recovery in transient corporate demand (and consequential >400 bps RevPAR improvement). Owned assets sell for premium prices relative to MAR expectations. Downside Risk: 2018 is a recession year in the US. Geopolitical and policy risks negatively impact lodging demand.
Marriott International	MAR	\$130.45	Hold	\$135	3%	\$3,762	15.8X	Upside risk: continued share repurchases, continued strong execution and M&A drive continued outperformance. Downside risk: M&A story fades and multiples revert to historical levels
Marriott Vacations	VAC	\$119.06	Buy	\$143	20%	\$336	11.2X	Downside risk: Significant supply growth and macroeconomic challenges/shocks.
Park Hotels & Resorts	PK	\$30.95	Buy	\$32	3%	\$753	12.5X	Upside risk: RevPAR reaccelerates due to macroeconomic improvements, leading to estimate revisions and multiple expansion. Downside risk: Significant supply growth, struggle to source deals/lower leverage, macroeconomic challenges/demand shocks.
RLJ Lodging Trust	RLJ	\$22.49	Hold	\$21	-7%	\$550	11.5X	Upside risk: recovering group demand better than expected, better margin recovery.
Ryman Hospitality Properties	RHP	\$82.55	Hold	\$70	-15%	\$440	12.3X	Downside risk: booking issues stickier than expected.
Sunstone Hotel Investors	SHO	\$16.73	Hold	\$15	-10%	\$333	12.0X	Upside risk: Recovery of corporate demand in SHO's markets. Above average group bookings in Orlando and Boston Park Plaza post-meeting space expansions. Downside risk: Weaker than expected demand trends following capital investment projects.
Wyndham Destinations	WYND	\$46.22	Buy	\$69	49%	\$1,006	9.8X	Downside risk: The timeshare business is especially vulnerable to economic softness. There are potential execution risks post the spin off.
Wyndham Hotels & Resorts	WH	\$57.75	Buy	\$71	23%	\$632	14.0X	Downside risk: Slowdown in development opportunities. La Quinta synergies below expectations.
* All of our Lodging price targets are derived by applying a target EV/EBITDA multiple to our estimate for 2019 EBITDA								

Source: FactSet, STRH research

NCLH: Valuation and Risks

Our price target of \$69 is derived by applying a 13.5x P/E multiple, below our target multiple for peers, to our 2019 EPS estimate.

Risks to our rating and price target: The largest company-specific risk to our rating and price target, in our view, is incident risk. Because Norwegian generates much of its earnings from one brand, an adverse event with a ship (like the Costa Concordia or Carnival Triumph) would likely have a widespread negative impact across much of the entire fleet.

Companies Mentioned in This Note

Bluegreen Vacations Corporation (BXG, \$24.55, Buy, C. Patrick Scholes)
Choice Hotels International, Inc. (CHH, \$77.15, Hold, C. Patrick Scholes)
Chesapeake Lodging Trust (CHSP, \$31.91, Hold, C. Patrick Scholes)
DiamondRock Hospitality Company (DRH, \$12.21, Hold, C. Patrick Scholes)
Hyatt Hotels Corporation (H, \$81.28, Hold, C. Patrick Scholes)
Hilton Grand Vacations Inc. (HGV, \$35.25, Buy, C. Patrick Scholes)
Hilton Worldwide Holdings Inc. (HLT, \$81.07, Buy, C. Patrick Scholes)
Host Hotels & Resorts, Inc. (HST, \$21.03, Hold, C. Patrick Scholes)
ILG, Inc. (ILG, \$34.26, Buy, C. Patrick Scholes)
LaSalle Hotel Properties (LHO, \$34.80, Hold, C. Patrick Scholes)
Marriott International, Inc. (MAR, \$130.45, Hold, C. Patrick Scholes)
Norwegian Cruise Line Holdings Ltd. (NCLH, \$47.57, Buy, C. Patrick Scholes)
Park Hotels & Resorts Inc. (PK, \$30.95, Buy, C. Patrick Scholes)
Ryman Hospitality Properties, Inc. (RHP, \$82.55, Hold, C. Patrick Scholes)
RLJ Lodging Trust (RLJ, \$22.49, Hold, C. Patrick Scholes)
Sunstone Hotel Investors, Inc. (SHO, \$16.73, Hold, C. Patrick Scholes)
Marriott Vacations Worldwide Corporation (VAC, \$119.06, Buy, C. Patrick Scholes)
Wyndham Hotels & Resorts, Inc. (WH, \$57.75, Buy, C. Patrick Scholes)
Wyndham Destinations, Inc. (WYND, \$46.22, Buy, C. Patrick Scholes)

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I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

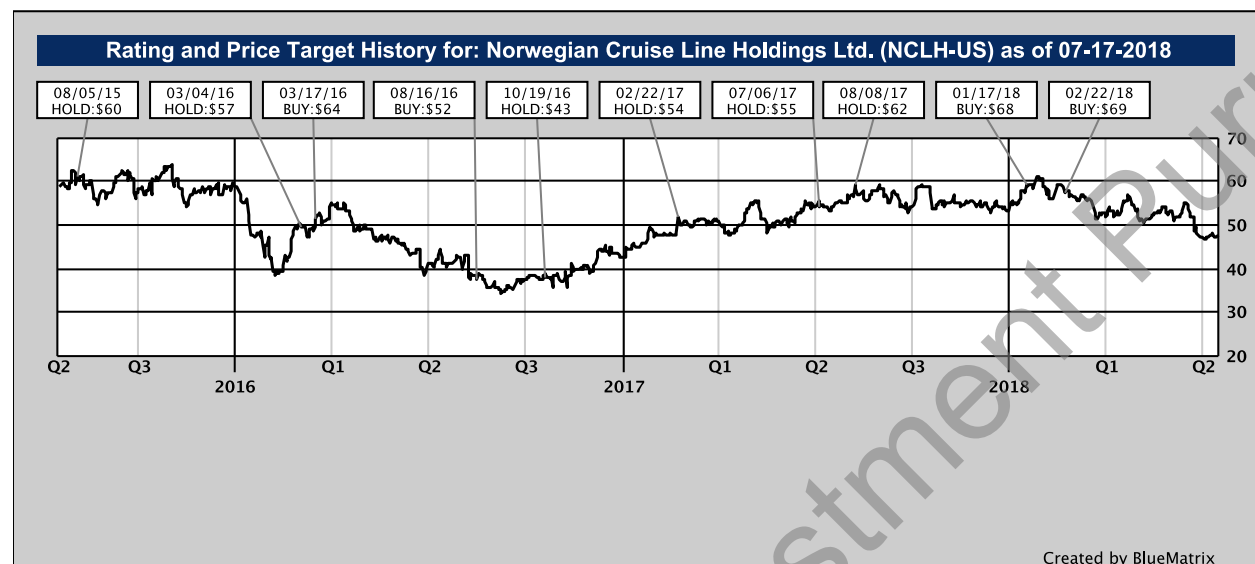
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