

# Lodging — U.S. RevPAR +4.3% Y/Y Last Week; Noisy results due to Hurricanes

Houston (+29.8%) and New Orleans (-22.5%) were the most impacted Top 25 markets

#### What's Incremental To Our View

Overall U.S. RevPAR was +4.3% y/y for the week ending 09/02/17, per STR, down from the prior week's result of +6.3%. (2-year stacked RevPAR was +8.6% vs. +15.3% in the prior week.) Luxury (+5.8%) was the strongest chain scale; Independent hotels (+4.9%) outperformed the industry average. Within Upper Upscale & Luxury class hotels, Group (-2.3% vs. -1.8% prior week) was softer than Transient (+4.8% vs. +4.9% prior week). The headline RevPAR was impacted by Hurricane Harvey (up for Houston and down for New Orleans) and y/y hurricane impact from Hermine (Eastern U.S.). It is important to note that large and damaging weather events such as Harvey and Irma have historically been net positives for hotel demand, especially for limited service and extended stay hotels (see Choice (CHH, \$61.00, Hold) post-Katrina in 2005). However, while RevPAR growth rates will likely go up for companies such as CHH and Wyndham (WYN, \$97.61, Hold) in 2017, we caution investors to remember this is one-time and not sustainable demand and will likely mean 2018 RevPAR growth rates will be challenged by the tough y/y comp (See CHH in 2006).

### Takeaways from the latest weekly results:

- While Labor Day itself was a clean holiday comp, there was significant market-by-market impact
  from both Hurricane Harvey and y/y travel disruption due to Hurricane Hermine. Headline results
  for the industry and chain scales were noisy last week and will likely remain noisy for at least two more
  weeks due to Hurricanes Harvey and Irma.
- Harvey impact: Houston RevPAR was +29.8% for the week. Concurrently, New Orleans was -22.5% for the week as the city was impacted later by Harvey. Historically weather events such as these have been a net benefit to hotel demand (outside of the most impacted areas). This increased demand comes from extended relocations in hotels and increased government spending to repair the damage in the areas hit. We expect high occupancy in Houston and Texas in general for the next several months due to Harvey.
  - Over a retracking the operating status of hotels within our REIT coverage as well as a sample of other hotels in the Houston market. As of Wednesday 9/6, the majority of hotels were open although some were fully booked (based on ADRs in last week's STR results, we assume the hotel demand is a combination of extended relocations, relief workers, etc). Please see pg. 3 for the full hotel list.

C. Patrick Scholes 212-319-3915 patrick.scholes@suntrust.com

Bradford Dalinka 212-303-4190 bradford.dalinka@suntrust.com Gregory J. Miller 212-303-4198 gregory.j.miller@suntrust.com

#### What's Inside

Weekly STR results and analysis



- As Houston's impact was more from flooding than from wind, early indications are that fewer hotels in the Houston area will be closed long term. There may be more hotel closures closer to the initial landfall in South Texas.
- Hermine y/y impact: We also noted easier comps from Hurricane Hermine's landfall this week in 2016 (which impacted demand along the Eastern U.S. during the week). Miami RevPAR was +13.1% for last week, Orlando was +13.3%, Tampa was +14.1%, and Atlanta was +11.7%.

For the month of August, we estimate that full-service branded domestic hotels (the typical Hilton [HLT, \$63.67, Buy], Hyatt [H, \$58.98, Hold], or Marriott [\$101.80, Hold] US hotel) will finish at approximately +1% (higher than our previous estimate of +0.5% due to Hurricane Harvey demand lift). We estimate the overall US industry will finish approximately +2.0-2.5%. Please note that reported monthly results include hotels that are not in the weekly data set.

#### Color on last week's RevPAR results:

- Luxury was the strongest chain scale: Luxury RevPAR (+5.8%), Upper Upscale (+2.9%), Upscale (+3.6%), Upper Midscale (+4.0%), Midscale (+5.3%), and Economy (+2.3%). Independent hotels (+4.9%) outperformed headline U.S. RevPAR.
- Within Upper Upscale & Luxury class hotels, Group was softer than Transient (partly due to hurricane impact): Transient segment (individual business and leisure travelers) RevPAR was +4.8% (vs. +4.9% last week) and Group segment RevPAR was -2.3% (vs. -1.8% last week).
- Boston (+5.0%) led the top 5 markets: Chicago (-1.3%); LA (+3.0%); NYC (+1.0%); Washington, D.C. (-1.0%).
- Other relevant markets:
  - San Francisco was very positive: RevPAR was +16.8% vs. +10.6% last week. We anticipate weak y/y results in San Francisco for 3Q due to the
    renovations at the Moscone Center.
  - Miami (FX, Zika, new supply) was very positive (easy y/y comp due to Hurricane Hermine): RevPAR was +13.1% vs. +5.4% last week.
  - Texas results were up due to Hurricane Harvey: Dallas RevPAR was +5.4% (vs. -0.7% last week). Houston RevPAR was +29.8% (vs. -9.4% last week).

The lodging and leisure stocks: As we have written in our last several reports, while the RevPAR trends are uninspiring, the good news is we believe companies are likely not going to miss their (uninspiring and intentionally conservative per some company conference calls) guided ranges. If nothing else, that has at least prevented the stocks from giving back most of their November and December gains, along with the continued hope (but fading by the day) that President Trump will eventually Make RevPAR Great Again, in our view. There are several relative bright spots that we believe will continue to prevent hotel stock prices from significantly contracting:

- 1. Other sectors considered "uninvestable" by investors. Investors tell us other sectors which historically were in their investment universe have become "uninvestable" due to threats from Amazon (AMZN, \$967.80, Buy, Squali) and the like. While we see Airbnb (private) as a threat to the hotel industry, we think the threat is nowhere near the magnitude of say Uber (private) vs. yellow cabs. A frequent comment we hear from investors when we discuss lackluster hotel fundamentals and expensive lodging stocks, most notably MAR vs. peers, is "Our other investment choices look far less attractive so we're sticking with our investments in lodging for now."
- 2. Hotel REIT dividends are attractive and should be sustainable over the next year. We believe unwillingness to have to go against a 6%+ dividend yield has kept investors from being overly negative (potentially shorting) the hotel REITS.



#### **Houston Hotel Status**

Company	Property	8/29/2017	9/1/2017	9/6/2017
Chesapeake Lodging Trust	No Geographical Exposure			
DiamondRock Hospitality Company	No Geographical Exposure			
FelCor Lodging Trust	Wyndham Houston - Medical Center	Open	Open	Open
Host Hotels & Resorts, Inc.	Houston Marriott - Texas Medical Center/Museum District	Closed	Open	Open
	JW Marriott Houston	Open, No New Reservations	Open	Open, No Availability
	St. Regis Houston	Open, No New Reservations	Open	Open
	Houston Airport Marriott at George Bush Intercontinental	Open	Open, No New Reservations	Open, Booked Until Further Notice
LaSalle Hotel Properties	No Geographical Exposure			
Park Hotels & Resorts, Inc.	No Geographical Exposure			
Ryman Hospitality Properties, Inc.	No Geographical Exposure			
Sunstone Hotel Investors	Hilton Houston North	Open	Open, No New Reservations	Open, Booked Until Further Notice
	Houston Marriott North	Closed	Open, Booked Through Week	Open, Booked Until October
RLJ Lodging Trust	Hyatt House Houston - Galleria	Open	Open, Booked Through Weekend	Open
	Residence Inn Houston - Galleria	Open	Open	Open, Booked Until Further Notice
	Courtyard Houston - Galleria	Closed	Open, Booked "Solid"	Open, Booked Until October
	Hampton Inn Houston - Galleria	Open	Open, 2 Rooms Open Tonight, Booked Through Weekend	Open, Booked For Next Two Weeks
	Residence Inn Houston - Sugar Land	Busy Signal	Open	Not Taking Reservations
	Courtyard Houston - Sugar Land	Busy Signal	Open, Completely Booked	Open, Completely Booked
	Courtyard Houston - Downtown/Convention Center	Open	Open	Open, Booked Next Few Days
	Residence Inn Houston - Downtown/Convention Center	Open	Open, Booked Until Middle September	Open, Booked Through Week
	SpringHill Suites Houston - Downtown/Convention Center	Open	Open, Booked Through Weekend	Open, Booked Through Friday
Downtown Big Box	Marriott Marquis Houston	Closed	Open	Open

Source: STRH Research



## **Weekly RevPAR Summary**

		YoY % change in RevPAR											
			Upper		Upper			Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
7/1/2017	6.8%	11.4%	8.0%	5.9%	5.9%	4.9%	3.4%	6.4%	6.0%	16.9%	10.3%	22.9%	21.3%
7/8/2017	-2.0%	3.4%	-5.6%	-6.2%	-5.7%	-1.9%	-0.2%	2.2%	-4.4%	-7.1%	-2.8%	1.5%	-7.6%
7/15/2017	1.6%	1.8%	1.7%	0.5%	0.8%	1.7%	1.6%	1.6%	-1.8%	5.7%	1.8%	-7.7%	11.9%
7/22/2017	0.4%	0.3%	-1.3%	-1.3%	0.0%	0.7%	0.3%	1.7%	-1.8%	2.2%	0.3%	-13.6%	2.9%
7/29/2017	1.5%	0.0%	-1.5%	0.2%	1.1%	2.0%	1.6%	3.7%	1.8%	-1.9%	-4.3%	-18.0%	8.7%
8/5/2017	-0.8%	-0.7%	-1.8%	-0.8%	-0.6%	0.0%	-0.5%	-1.4%	-2.3%	5.7%	-3.3%	11.1%	-1.0%
8/12/2017	2.2%	3.3%	2.1%	1.7%	1.3%	1.5%	1.2%	2.5%	-0.7%	-7.8%	0.8%	-7.9%	6.6%
8/19/2017	3.5%	3.0%	1.7%	2.2%	3.5%	4.8%	4.1%	4.0%	2.2%	1.9%	-4.8%	2.4%	0.7%
8/26/2017	6.3%	2.9%	2.7%	2.6%	7.6%	11.0%	9.3%	7.9%	-2.3%	5.9%	0.4%	-4.3%	-0.8%
9/2/2017	4.3%	5.8%	2.9%	3.6%	4.0%	5.3%	2.3%	4.9%	1.0%	5.0%	3.0%	-1.3%	-1.0%
		ults due to I l y/y Hurrica			Luxu	ry and Midsca	ale led the ind	ustry	Boston and LA led the Top 5 markets				
1Q15	8.0%	6.3%	6.0%	7.0%	8.5%	8.8%	9.2%	8.9%	-4.3%	13.8%	7.7%	11.4%	6.3%
2Q15	6.5%	5.5%	5.4%	5.9%	6.3%	6.6%		7.1%			7.4%	11.0%	11.7%
3Q15	5.9%	4.4%	4.0%	5.7%	5.7%	6.4%	6.1%	6.8%	0.6%	7.1%	11.1%	5.1%	0.3%
4Q15	4.8%	2.7%	3.8%	4.2%	4.9%	3.7%	4.4%	5.9%	-2.0%	5.3%	8.3%	1.4%	2.1%
1Q16	2.7%	1.6%	1.9%	2.2%	2.0%	0.0%	1.8%	4.0%	-1.2%	-3.0%	16.6%	-4.8%	3.1%
2Q16	3.5%	0.8%	2.9%	3.1%	3.2%	3.2%	3.0%	4.2%	-4.5%	1.5%	11.1%	-1.0%	3.5%
3Q16	3.3%	1.5%	2.5%	2.0%	1.8%	2.5%	3.0%	5.1%	-2.5%	-0.5%	9.3%	1.2%	5.5%
4Q16	3.2%	1.9%	0.6%	1.2%	2.2%	3.9%	4.4%	5.1%	0.9%	-1.6%	6.9%	3.3%	8.0%
1Q17	3.4%	2.1%	3.0%	1.0%	2.4%	3.5%		5.2%		-1.1%	-2.5%	1.5%	16.1%
2Q17	2.7%	2.3%	0.6%	0.6%	1.2%	2.4%	3.7%	5.1%	0.2%	4.4%	3.6%	0.8%	0.8%
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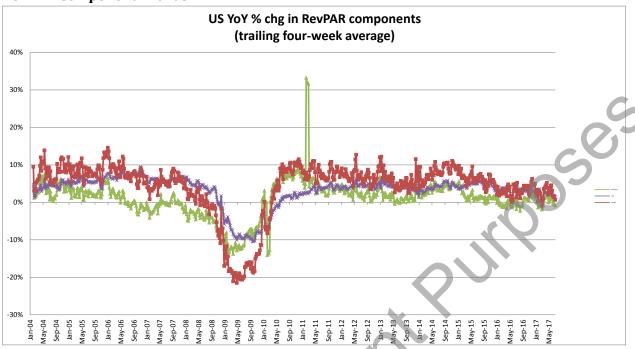
	YoY % change in ADR												
			Upper		Upper			Inde-	New				
_	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
7/1/2017	2.8%	5.4%	2.6%	2.6%	1.9%	1.3%	1.6%	2.2%	2.5%	9.4%	7.3%	10.6%	10.9%
7/8/2017	1.1%	3.1%	-1.7%	-1.4%	-0.2%	1.3%	3.0%	2.7%	-7.0%	-0.9%	1.9%	1.5%	-4.6%
7/15/2017	1.7%	1.7%	1.7%	1.1%	1.3%	1.5%	1.6%	1.8%	-2.6%	5.4%	4.4%	-5.5%	9.7%
7/22/2017	0.5%	0.8%	-0.5%	-0.6%	0.3%	0.9%	0.6%	1.5%	-2.4%	4.0%	1.8%	-7.4%	2.7%
7/29/2017	1.2%	0.1%	-1.0%	0.3%	1.2%	1.8%	1.8%	2.6%	0.2%	-0.3%	-0.3%	-11.5%	5.5%
8/5/2017	0.7%	-0.4%	0.2%	0.4%	0.6%	1.1%	1.4%	0.5%	-3.3%	3.6%	-0.4%	8.4%	-0.5%
8/12/2017	1.5%	-0.8%	0.9%	1.0%	1.0%	1.5%	1.6%	1.6%	-1.4%	-1.5%	1.6%	-3.2%	2.2%
8/19/2017	2.1%	0.7%	2.1%	1.5%	2.1%	2.7%	2.9%	2.1%	0.0%	2.5%	-1.0%	3.2%	0.5%
8/26/2017	3.2%	5.1%	2.5%	1.7%	3.6%	5.0%	4.8%	4.3%	-1.8%	4.5%	2.6%	-1.6%	-0.9%
9/2/2017	2.1%	4.2%	1.4%	0.9%	1.1%	2.0%	2.3%	2.6%	-0.7%	2.6%	3.4%	-1.3%	-2.9%
1Q15	4.7%	5.8%	4.7%	5.2%	4.7%	4.7%	5.5%	4.7%	-4.1%	7.3%	6.5%	7.1%	1.7%
2Q15	4.8%	4.9%	4.8%	5.3%	4.6%	4.3%	5.4%	4.6%	-1.5%	6.8%	7.1%	9.2%	7.9%
3Q15	4.5%	3.7%	3.6%	5.2%	4.4%	4.6%	5.0%	4.6%	0.3%	7.4%	9.6%	5.3%	-0.1%
4Q15	3.6%			3.9%							6.1%		1.0%
1Q16	3.2%			3.2%					2		11.3%		1.1%
2Q16	2.9%			2.9%			3.4%				9.4%		2.1%
3Q16	3.4%			2.7%	- 1			4.4%			7.5%		3.5%
4Q16	2.6%			2.2%							5.8%		4.1%
1Q17	2.5%			1.3%		-		3.5%			-0.2%		13.6%
2Q17	2.2%	2.2%	1.2%	1.7%	1.5%	2.1%	2.3%	3.5%	-1.5%	4.1%	2.8%	1.5%	2.0%

YoY % change in Occupancy													
_			Upper		Upper	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
7/1/2017	3.8%	5.7%	5.2%	3.3%	3.9%	3.5%	1.7%	4.1%	3.5%	6.9%	2.9%	11.1%	9.4%
7/8/2017	-3.0%	0.3%	-4.0%	-4.9%	-5.5%	-3.2%	-3.2%	-0.5%	2.8%	-6.3%	-4.6%	0.0%	-3.2%
7/15/2017	-0.1%	0.1%	0.0%	-0.6%	-0.5%	0.2%	0.0%	-0.2%	0.7%	0.3%	-2.6%	-2.3%	2.0%
7/22/2017	-0.2%	-0.5%	-0.8%	-0.6%	-0.3%	-0.2%	-0.3%	0.2%	0.7%	-1.7%	-1.5%	-6.7%	0.2%
7/29/2017	0.3%	-0.1%	-0.5%	-0.2%	0.0%	0.2%	-0.3%	1.0%	1.6%	-1.7%	-4.0%	-7.4%	3.1%
8/5/2017	-1.5%	-0.3%	-1.9%	-1.1%	-1.2%	-1.1%	-1.9%	-1.9%	1.1%	2.0%	-2.9%	2.5%	-0.5%
8/12/2017	0.7%	4.1%	1.1%	0.7%	0.3%	0.1%	-0.4%	0.9%	0.7%	-6.4%	-0.8%	-4.9%	4.3%
8/19/2017	1.4%	2.3%	-0.4%	0.7%	1.4%	2.0%	1.2%	1.9%	2.2%	-0.5%	-3.9%	-0.8%	0.3%
8/26/2017	3.0%	-2.0%	0.1%	0.9%	3.9%	5.8%	4.2%	3.5%	-0.5%	1.4%	-2.1%	-2.8%	0.1%
9/2/2017	2.2%	1.6%	1.5%	2.7%	2.9%	3.2%	-0.1%	2.3%	1.7%	2.4%	-0.4%	0.0%	1.9%
		•											
1Q15	3.1%	0.5%	1.3%	1.7%	3.6%	3.9%	3.5%	4.0%	-0.2%	6.1%	1.1%	4.0%	4.6%
2Q15	1.6%	0.6%	0.5%	0.6%	1.7%	2.2%	1.3%	2.3%	-0.3%	0.3%	0.3%	1.7%	3.5%
3Q15	1.4%	0.6%	0.4%	0.5%	1.3%	1.8%	1.0%	2.1%	0.2%	-0.3%	1.3%	-0.1%	0.4%
4Q15	1.2%	0.4%	0.8%	0.2%	1.3%	0.6%	0.2%	2.1%	0.3%	1.4%	2.0%	-0.9%	1.1%
1Q16	-0.5%	-0.3%	-0.8%	-0.9%	-0.6%	-1.7%	-1.5%	0.3%	2.0%	-4.3%	4.7%	-3.0%	2.0%
2Q16	0.6%	-0.7%	0.7%	0.2%	0.4%	0.5%	-0.4%	1.2%	-1.4%	-1.7%	1.5%	-1.4%	1.3%
3Q16	0.0%	0.0%	-0.1%	-0.6%	-0.6%	-0.6%	-0.6%	0.7%	0.3%	-2.8%	1.7%	-0.7%	1.9%
4Q16	0.6%	-0.2%	-0.8%	-1.0%					2.2%	-2.8%	1.0%	-0.5%	3.7%
1Q17	0.9%	-0.2%	0.6%	-0.3%					1.0%	-1.1%	-2.4%	-0.2%	2.2%
2Q17	0.5%	0.1%	-0.6%	-1.1%	-0.3%	0.4%	1.4%	1.6%	1.7%	0.3%	0.8%	-0.7%	-1.2%

Source: STR data, STRH research

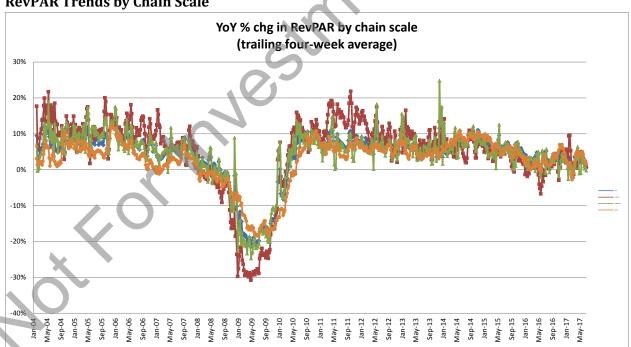


# **RevPAR Component Trends**



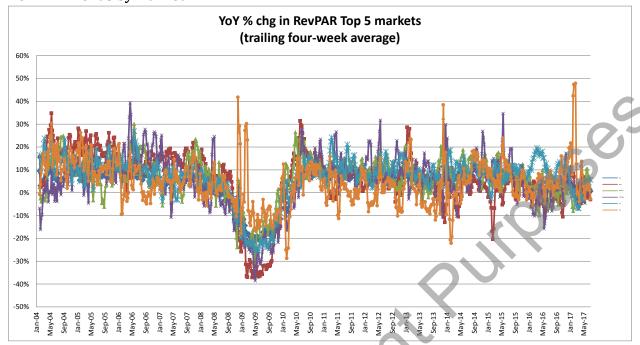
Source: STR data, STRH research

## **RevPAR Trends by Chain Scale**



Source: STR data, STRH research

## **RevPAR Trends by Market**



Source: STR data, STRH research



## **Price Target/Risks Summary**

Lodging	TKR	Price 9/6/17	Rating	PT*	% upside down- side	2018E EBITDA (\$M)	Target EV/EBITDA Multiple	Risks
-ouging	IKK	3/0/17	Raung	FI	Side	(ÞIVI)	wuitipie	LISAS
								Upside risk: improvement in NY and Chicago markets
								Downside risk: softening of RevPAR trends in Boston or SF. Slowdown
Chesapeake Lodging Trust	CHSP	\$25.25	Hold	\$23	-9%	\$183	12.0X	real estate lending.
								Upside risk: conservative guidance.
								Downside risk: big catalyst of special dividend already baked into the
Choice Hotels	CHH	\$61.00	Hold	\$65	7%	\$321	13.5X	stock.
								Upside risk: specific markets (esp. NYC) perform better than expecte
DiamondRock Hospitality	DRH	\$10.68	Hold	\$11	3%	\$254	11.5X	Downside risk: company unable to locate properties to buy.
								Upside risk: the company increases dividends by more than expecte
								NYC outperforms or is sold down at attractive multiples.
								Downside risk: Group underperforms. NYC hotels underperform and
Host Hotels & Resorts	HST	\$17.98	Hold	\$19	6%	\$1,419	12.5X	asset sales do not happen.
								Upside risk: Transient and group trends outperform expectations
Hyatt Hotels	Н	\$58.98	Hold	\$61	3%	\$777	12.2X	Downside risk: ongoing misexecution and volatility.
								Downside risk: Disruption in a major market (HGV more concentrate
			_					than peers), issues with Japanese customer (HGV more exposed that
Hilton Grand Vacations	HGV	\$35.65	Buy	\$41	15%	\$408	10.9X	peers), difficulty sourcing additional fee-for-service inventory deals
P. L.		<b>***</b>		007	=0/	04.047	44.07	Downside risk: overhang from remaining big sponsor ownership, slowi
Hilton	HLT	\$63.67	Buy	\$67	5%	\$1,947	14.0X	pipeline
-40	IHG	C40.44	11-1-1	054	40/	6000	40 FV	Upside risk: further acceleration in returning capital to shareholders.
nterContinental Hotels	IHG	\$49.14	Hold	\$51	4%	\$899	13.5X	Downside risk: trends continue to worsen in Greater China
1.0	ILG	¢0E 40	D.n.	<b>@</b> 20	450/	¢260	10.0V	Downside risk: membership base erosion as churn outstrips new
LG	ILG	\$25.12	Buy	\$29	15%	\$368	10.8X	timeshare sales
Lasalle Hotel Properties	LHO	\$28.14	Hold	\$26	-8%	\$320	12.5X	Upside risk: ability to increase dividend.  Downside risk: heavy D.C. exposure.
Lasaile Hotel Properties	LHU	ֆ20.14	пош	\$20	-070	\$320	12.57	Upside Risk: Significant U.S macroeconomic improvement results in
								large recovery in transient corporate demand (and consequential >40 bps RevPAR improvement). Owned assets sell for
								premium prices relative to MAR expectations.
								Downside Risk: 2017 or 2018 is a recession year in the US. Geopoliti
Marriott International	MAR	\$101.80	Hold	\$96	-6%	\$3,139	13.7X	and policy risks negatively impact lodging demand.
viamott international	IVIAN	\$101.00	Holu	φου	-0 /0	φ3,139	13.77	Upside risk: Mix shift not an issue for margins, quicker execution/upsi
								of buyback program; Downside risk: inability to achieve developmen
								margin targets, inability to close asset sales or asset sales are done
Marriott Vacations	VAC	\$113.98	Hold	\$120	5%	\$296	10.4X	lesser values than expected
varioti vacations	7710	Ψ110.50	Tiolu	Ψ120	070	ΨΣΟΟ	10.47	Upside risk: The downturn in the lodging cycle is short-lived and posit
								macroeconomic trends result in increasingly positive RevPAR growth a
								improved EBITDA.
						A . 4		Downside risk: Significant supply growth and macroeconomic
Park Hotels & Resorts	PK	\$26.55	Hold	\$28	5%	\$741	12.0X	challenges/shocks.
ant Hotolo & Hobbito		Ψ20.00	11010	Ų_U	0,0	V	12.071	Upside risk:recovering group demand better than expected, better mar
							•	recovery.
Ryman Hospitality Properties	RHP	\$58.71	Hold	\$59	0%	\$385	12.3X	Downside risk: booking issues stickier than expected.
,,,		*****					-	Upside risk: valuation discount to peers.
								Downside risk: San Diego, Boston, LA exposure. Insufficient ADR li
Sunstone Hotel Investors	SHO	\$15.66	Hold	\$15	-4%	\$341	12.0X	from Boston Park Plaza/Marriott Wailea Beach renovations.
				1		*-	-	Downside risk: the timeshare business is especially vulnerable to
Vyndham Worldwide Corp	WYN	\$97.61	Buy	\$112	15%	\$1,509	9.8X	economic softness.
* All of our Lodging price targets								

Source: FactSet, STRH research



## **Companies Mentioned in This Note**

Amazon.com, Inc. (AMZN, \$967.80, Buy, Youssef Squali)

Choice Hotels International, Inc. (CHH, \$61.00, Hold, C. Patrick Scholes)

Chesapeake Lodging Trust (CHSP, \$25.25, Hold, C. Patrick Scholes)

DiamondRock Hospitality Company (DRH, \$10.68, Hold, C. Patrick Scholes)

FelCor Lodging Trust Incorporated (FCH, \$7.30, NA, )

Hyatt Hotels Corporation (H, \$58.98, Hold, C. Patrick Scholes)

Hilton Grand Vacations Inc. (HGV, \$35.65, Buy, Bradford Dalinka)

Hilton Worldwide Holdings Inc. (HLT, \$63.67, Buy, C. Patrick Scholes)

Host Hotels & Resorts, Inc. (HST, \$17.98, Hold, C. Patrick Scholes)

InterContinental Hotels Group, PLC (IHG, \$49.14, Hold, C. Patrick Scholes)

**ILG, Inc.** (ILG, \$25.12, Buy, C. Patrick Scholes)

LaSalle Hotel Properties (LHO, \$28.14, Hold, C. Patrick Scholes)

Marriott International, Inc. (MAR, \$101.80, Hold, C. Patrick Scholes)

Park Hotels & Resorts Inc. (PK, \$26.55, Hold, C. Patrick Scholes)

Ryman Hospitality Properties, Inc. (RHP, \$58.71, Hold, C. Patrick Scholes)

RLJ Lodging Trust (RLJ, \$20.55, , )

Sunstone Hotel Investors (SHO, \$15.66, Hold, C. Patrick Scholes)

Marriott Vacations Worldwide Corp. (VAC, \$113.98, Hold, C. Patrick Scholes)

Wyndham Worldwide Corporation (WYN, \$97.61, Buy, C. Patrick Scholes)

**Uber** (private)

Airbnb (private)

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I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

I, Bradford Dalinka, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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3 designations based on total returns\* within a 12-month period\*\*

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- · Reduce total return ≤ negative 10% (5% for low Beta securities)
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